



## AGENDA

### **Wednesday, December 9, 2015 (Expo Hall A & B)**

Registration (*Lobby*) 7:00 a.m. - 11:30 a.m.

**Networking Breakfast** (Exhibit Hall A) 7:00 a.m. - 9:00 a.m.

*Complimentary continental breakfast—registration by Dec. 1st*

**Program: Leadership for Growing Your Small Business** 7:30 a.m.

Moderator: **Paul Mireles**, KENS 5

#### Greetings:

**The Honorable Tommy Calvert**, Bexar County Commissioner, Pct 4

**The Honorable Ivy Taylor**, Mayor, City of San Antonio

**The Honorable Lloyd Doggett**, Congressman, TX Dist. 35 (*video*)

**The Honorable Nicholas “Nico” LaHood**, Bexar County District Attorney

#### Remarks:

**Earl Gay**, U. S. Navy Rear Admiral (Ret.), National Ombudsman, SBA

**Prince Camp**, DeLight Program Manager / Diversity Partner Liaison Team Lead, Google

**Rick Garza**, Sales Leader, Time Warner Cable Business Class

#### **Keynote Speaker:**

**Mr. Kenyata Wesley**, Acting Director, Office of Small Business Programs

Department of Defense, Washington, DC

#### **Closing Remarks:**

**LeeAnn Dunbar**, Deputy Regional Administrator, Wage & Hour Division, US Department of Labor

**Lunch Program** (Exhibit Hall A)

**Noon - 1:30 p.m.**

*Exhibit Hall B: Floor Closed Complimentary box lunch - registration prior to December 1<sup>st</sup>*

**Program: Operating & Growing Your Business in a Secure Environment**

**Moderator:**

**David Marquez**, Executive Director  
Economic Development Department, Bexar County

**Greetings:**

**The Honorable Sergio “Chico” Rodriguez**, County Commissioner, Pct. 1  
**The Honorable Tommy Calvert**, County Commissioner, Pct. 4  
**Mr. Ira Smith**, Board of Managers, University Health System  
**Derrick Howard**, Executive Director, Freeman Coliseum/ Community Arenas Board

**Remarks:**

**The Honorable Susan Pamerleau**, Bexar County Sheriff  
**Christopher Combs**, Special Agent in Charge, FBI, San Antonio Division

**Keynote Speaker:**

**Mr. Lyn Watts**, Senior Program Privacy Manager  
OSG Enterprise & Security Research and Development, Microsoft

**Closing Remarks:**

**Greg Sarich**, Senior Vice President of Enterprise Services & Chief Information Officer  
CPS Energy

**Procurement Exhibits** (Exhibit Hall B)

**9:30 a.m. - Noon & 1:30 p.m. - 3:00 p.m.**

School Districts  
Local Government Agencies  
Financial/Technical Assistance

Department of Defense  
State Agencies/Universities  
General Contractors

Department of Transportation  
General Services Administration  
Corporations

**Workshops (Rooms A, B & C)**

**10:00 a.m. – 11:45 a.m. & 2:00 – 3:30 p.m.**

(Room A) **Lead Generation Simplified** - UTSA SBDC

**Stephanie Scheller** - Coach, Trainer, Author, Speaker

(Room B) **Doing Business with the Healthcare Industry – University Health System**

**Francine Wilson**, M.A.,M.S.,CMRP, Sr. Vice President Supply Chain Management, University Health System

**Felix Alvarez**, MPA, CPPO, Executive Director of Procurement, University Health System

**Adam Velez**, MPA, Contract Administrator, Contracting & Procurement, The Center for Health Care Services

**Braden Reese**, Region Director, FirstChoice Cooperative

(Room C) **Federal/State/Local Contracting Opportunities** – UTSA Procurement & Technical Assistance Center

**Sheriley Smith**, Project Manager, SDBC PTAC

**Procurement Exhibits (Exhibit Hall B)**

**Exhibit Floor Briefing Areas**

**9:30 a.m. - Noon & 1:30 p.m. - 3:00 p.m.**

(Booth 102) **UTSA Center for Community and Business Research (CCBR)**

Bexar County African American Business Enterprise (AABE) Study and Directory

(D1) **Texas Dept. of Transportation (TXDOT)**

**Jose Castro**, SA District DBE Coordinator, Texas Dept. Of Transportation

**David M. Y. Millikan**, PE, Director, Local Governments Project Office, Texas Dept. Of Transportation

**Carlos A. Balderas**, HUB Program Director, Office of Civil Rights, Texas Dept. Of Transportation

(Area E) **Microsoft Technology Center**

**Bryan Guinn**, President of Prism Technologies

(Area F) **City of San Antonio**

**Amanda Reyna** – Economic Development Coordinator

**David De La Garza**, Fiscal Operations Manager, Finance Department

**Irma Jasso**, Master Data Analyst, Finance Department

**Michael Sindon**, Economic Development Coordinator, Small Business Office

**Kay Grant**, Accounts Payable Manager, Finance Department

**Fernando Hernandez**, PRIMELink Support, Transportation and Capital Improvements

**Exhibit Floor Briefing Areas**  
**9:30 a.m. - Noon & 1:30 p.m. - 3:00 p.m.**

**(Area G) US Dept. of Labor - Wage & Hour Division**

**Ellen Glover**, Community Outreach and Planning Resources Specialist, San Antonio District Office  
**Cindy Ramos**, San Antonio District Director

**(Area H) Texas Department of Information Resources - DIR Contract**

**Lisa Maldonado**, CTP, CTPM, CTCM, HUB Coordinator, DIR  
**Lynn Sanchez**, HUB Coordinator, Technology Sourcing Office, DIR

**(Area I) State of TX Historically Underutilized Business (HUB) Program**

**Paul Gibson**, Statewide HUB Program Manager, Texas Procurement and Support Services (TPASS)

**(Area J) US DOT - Bonding and Contractor Programs**

**Tony Arps**, Project Director, US DOT - Small Business Transportation Resource Center (SBTRC)/ Gulf Region

**(Area K) South Central Texas Regional Certification Agency (SCTRCA)**

**Danielle Olukotun**, Interim Executive Director

**(Area L) SBA Programs**

**(Area M) SBA Loan Programs for startup & existing Small Businesses**

**Lionel “Leo” Davila**, Lender Relations Specialist  
**Annie Hudpseth** – Lender Relations Specialist

**(Area N) Federal Certification for Small Business 8(a), HUBZone and Women Owned Certification Programs**

**Sean P. Smith**, Business Opportunity Specialist  
**Theresa Scott**, Lead Business Opportunity Specialist

**(Booth 530) Cha Ching!!! Capital for Your Small Business**

**Sue Malone**, Strategies for Small Businesses

Registration Now Open!  
**Free Admission & Free Parking**  
[www.bexar.org/SMWBE](http://www.bexar.org/SMWBE)

For more information call (210) 335-2478 or email [rwatson@bexar.org](mailto:rwatson@bexar.org)



**SMWBE**



**Volunteers!**

## **VETERANS RESOURCE CENTER**

The SMWVBO Conference will provide access for Veterans and their families, to community organizations that can assist them in the areas of housing, mental health, finance, benefits, employment and more. At the SMWVBO Conference, you will have the opportunity to find resources, support, and partnerships dedicated to mental health policy, education initiatives and advocacy priorities that impact active duty military personnel, Veterans and the family members of these individuals.

### **Workshops**

**Time: 10:00 – 10:45 am & 11:00 – 11:45 am and 2:00 – 2:45 pm**

#### **(Area D2) Leveraging Social Media for Small Businesses**

**Robyn S. Provost**, Veteran Entrepreneur Program, Texas Veterans Commission

#### **(Area D3) An Overview of the Mental Health Services Offered by the Department of Veterans Affairs**

**Dr. Mary Kaye Johnson**, Licensed Clinical Psychologist

**Larry Stokes**, Suicide Prevention Coordinator

**Richard Amparan**, Peer Support Specialist

**Penny Anderson**, Peer Support Specialist

#### **(Area D4) Community Organizations Programs and Assistance**

**Steve Woods**, Veteran Program, Goodwill Industries of San Antonio

**Van Mitchell**, American GI Forum – National Veterans Outreach Program (AGIF-NVOP)

**Roberta Castaneda**, Grace After Fire

**Chuck Bunch**, Military Affairs Council (MAC) Chairman - SA Chamber & RP/6, USO

**Kathryn "Kitty" Meyers**, Alamo Chapter of the Military Officers Association of America

### **CPS Energy Programs (Area D5)**

**10:00 am**      **Your Business Can Get Paid To Save**

**Justin Chamberlain**, Program Manager of Product Development

**11:00 am**      **Doing Business With Cps Energy**

**Karen Smith**, Procurement Analyst

**2:00 pm**      **Veteran Discount Program & Other Programs**

# VETERANS BUSINESS CENTER

The **Veterans Business Center** is designed to provide entrepreneurial development services such as business training, counseling and mentoring, and referrals for eligible veterans owning or considering starting a small business.

## Veterans Service Organizations

American G. I. Forum  
American Legion  
Bexar County Veterans Treatment Court  
Bexar County Veterans Service Office  
CHRISTUS Health  
Chrysalis Ministries  
CPS Energy  
Department of Texas Veterans of Foreign Wars  
Family Endeavors  
Goodwill Veterans Center  
Grace After Fire  
Hometown Heroes  
Microsoft

Military Officers Association of America - Alamo Chapter  
San Antonio Chamber of Commerce  
San Antonio Coalition for Veterans  
SourceAmerica  
South Texas Veterans Health Care System (STVHCS)  
Texas Dept. of Aging and Rehabilitation Services  
Texas Veterans Commission  
Texas Veterans Land Board  
Texas Workforce Commission  
U. S. Dept. of Veterans Affairs  
USO RP/6 San Antonio  
UTSA PTAC Veterans Program  
Wounded Warrior Project

## Workshops

**Time: 10:00 – 10:45 am & 11:00 – 11:45 am and 2:00 – 2:45 pm**

### (Area D6) **Starting or Growing a Veteran Owned Business**

**James “Tree” Roundtree**, Chase Veterans Business Development Program, SBDC-PTAC  
**Curtis G. Mohler**, Senior Business Development Specialist, SBDC-PTAC

### (Area D7) **Marketing Your Business: The Search & Presentation**

**Esmeralda “Mere” Rodriguez**, Joint Base San Antonio Operating Location (JBSA OL)  
**Pat Barber**, JBSA Fort Sam Houston, TX

### (Area D8) **Winning Warriors: Approach to Federal Certifications**

**Sean P. Smith**, U.S. Small Business Administration, San Antonio District Office  
**Sheena Little**, U.S. Small Business Administration, Office of Government Contracting, Area V

