AGENDA

Wednesday, December 9, 2015 (Expo Hall A & B)

Registration (Lobby) 7:00 a.m. - 11:30 a.m.

Networking Breakfast (Exhibit Hall A) 7:00 a.m. - 9:00 a.m.
Complimentary continental breakfast—registration by Dec.1st

Program: Leadership for Growing Your Small Business 7:30 a.m.

Moderator: Paul Mireles, KENS 5

Greetings:
The Honorable Tommy Calvert, Bexar County Commissioner, Pct 4
The Honorable Ivy Taylor, Mayor, City of San Antonio
The Honorable Lloyd Doggett, Congressman, TX Dist. 35 (video)
The Honorable Nicholas “Nico” LaHood, Bexar County District Attorney

Remarks:
Earl Gay, U. S. Navy Rear Admiral (Ret.), National Ombudsman, SBA
Prince Camp, DeLight Program Manager / Diversity Partner Liaison Team Lead, Google
Rick Garza, Sales Leader, Time Warner Cable Business Class

Keynote Speaker:

Mr. Kenyata Wesley, Acting Director, Office of Small Business Programs
Department of Defense, Washington, DC

Closing Remarks:

LeeAnn Dunbar, Deputy Regional Administrator, Wage & Hour Division, US Department of Labor
Lunch Program (Exhibit Hall A)  
Noon - 1:30 p.m.  
Exhibit Hall B: Floor Closed Complimentary box lunch - registration prior to December 1st

Program: Operating & Growing Your Business in a Secure Environment

Moderator:

David Marquez, Executive Director  
Economic Development Department, Bexar County

Greetings:

The Honorable Sergio “Chico” Rodriguez, County Commissioner, Pct. 1  
The Honorable Tommy Calvert, County Commissioner, Pct. 4  
Mr. Ira Smith, Board of Managers, University Health System  
Derrick Howard, Executive Director, Freeman Coliseum/ Community Arenas Board

Remarks:

The Honorable Susan Pamerleau, Bexar County Sheriff  
Christopher Combs, Special Agent in Charge, FBI, San Antonio Division

Keynote Speaker:

Mr. Lyn Watts, Senior Program Privacy Manager  
OSG Enterprise & Security Research and Development, Microsoft

Closing Remarks:

Greg Sarich, Senior Vice President of Enterprise Services & Chief Information Officer  
CPS Energy

Procurement Exhibits (Exhibit Hall B)  
9:30 a.m. - Noon & 1:30 p.m. - 3:00 p.m.

- School Districts  
- Local Government Agencies  
- Financial/Technical Assistance  
- Department of Defense  
- State Agencies/Universities  
- General Contractors  
- Department of Transportation  
- General Services Administration  
- Corporations
**Workshops (Rooms A, B & C)**

10:00 a.m. – 11:45 a.m. & 2:00 – 3:30 p.m.

(Room A) **Lead Generation Simplified** - UTSA SBDC

- Stephanie Scheller - Coach, Trainer, Author, Speaker

(Room B) **Doing Business with the Healthcare Industry – University Health System**

- Francine Wilson, M.A., M.S., CMRP, Sr. Vice President Supply Chain Management, University Health System
- Felix Alvarez, MPA, CPPO, Executive Director of Procurement, University Health System
- Adam Velez, MPA, Contract Administrator, Contracting & Procurement, The Center for Health Care Services
- Braden Reese, Region Director, FirstChoice Cooperative

(Room C) **Federal/State/Local Contracting Opportunities** – UTSA Procurement & Technical Assistance Center

- Sheriley Smith, Project Manager, SDBC PTAC

**Procurement Exhibits (Exhibit Hall B)**

**Exhibit Floor Briefing Areas**

9:30 a.m. - Noon & 1:30 p.m. - 3:00 p.m.

(Booth 102) **UTSA Center for Community and Business Research (CCBR)**

- Bexar County African American Business Enterprise (AABE) Study and Directory

(D1) **Texas Dept. of Transportation (TXDOT)**

- Jose Castro, SA District DBE Coordinator, Texas Dept. Of Transportation
- David M. Y. Millikan, PE, Director, Local Governments Project Office, Texas Dept. Of Transportation
- Carlos A. Balderas, HUB Program Director, Office of Civil Rights, Texas Dept. Of Transportation

(Area E) **Microsoft Technology Center**

- Bryan Guinn, President of Prism Technologies

(Area F) **City of San Antonio**

- Amanda Reyna – Economic Development Coordinator
- David De La Garza, Fiscal Operations Manager, Finance Department
- Irma Jasso, Master Data Analyst, Finance Department
- Michael Sindon, Economic Development Coordinator, Small Business Office
- Kay Grant, Accounts Payable Manager, Finance Department
- Fernando Hernandez, PRIMELink Support, Transportation and Capital Improvements
Exhibit Floor Briefing Areas  
9:30 a.m. - Noon & 1:30 p.m. - 3:00 p.m.

(Area G) US Dept. of Labor - Wage & Hour Division  
Ellen Glover, Community Outreach and Planning Resources Specialist, San Antonio District Office  
Cindy Ramos, San Antonio District Director

(Area H) Texas Department of Information Resources - DIR Contract  
Lisa Maldonado, CTP, CTPM, CTCM, HUB Coordinator, DIR  
Lynn Sanchez, HUB Coordinator, Technology Sourcing Office, DIR

(Area I) State of TX Historically Underutilized Business (HUB) Program  
Paul Gibson, Statewide HUB Program Manager, Texas Procurement and Support Services (TPASS)

(Area J) US DOT - Bonding and Contractor Programs  
Tony Arps, Project Director, US DOT - Small Business Transportation Resource Center (SBTRC)/ Gulf Region

(Area K) South Central Texas Regional Certification Agency (SCTRCA)  
Danielle Olukotun, Interim Executive Director

(Area L) SBA Programs

(Area M) SBA Loan Programs for startup & existing Small Businesses  
Lionel “Leo” Davila, Lender Relations Specialist  
Annie Hudpseth – Lender Relations Specialist

(Area N) Federal Certification for Small Business 8(a), HUBZone and Women Owned Certification Programs  
Sean P. Smith, Business Opportunity Specialist  
Theresa Scott, Lead Business Opportunity Specialist

(Booth 530) Cha Ching!!! Capital for Your Small Business  
Sue Malone, Strategies for Small Businesses

Registration Now Open!  
Free Admission & Free Parking  
www.bexar.org/SMWBE

For more information call (210) 335-2478 or email rwatson@bexar.org

SMWBE ❤ Volunteers!
The SMWVBO Conference will provide access for Veterans and their families, to community organizations that can assist them in the areas of housing, mental health, finance, benefits, employment and more. At the SMWVBO Conference, you will have the opportunity to find resources, support, and partnerships dedicated to mental health policy, education initiatives and advocacy priorities that impact active duty military personnel, Veterans and the family members of these individuals.

**Workshops**

**Time:** 10:00 – 10:45 am & 11:00 – 11:45 am and 2:00 – 2:45 pm

(Area D2) **Leveraging Social Media for Small Businesses**

Robyn S. Provost, Veteran Entrepreneur Program, Texas Veterans Commission

(Area D3) **An Overview of the Mental Health Services Offered by the Department of Veterans Affairs**

Dr. Mary Kaye Johnson, Licensed Clinical Psychologist
Larry Stokes, Suicide Prevention Coordinator
Richard Amparan, Peer Support Specialist
Penny Anderson, Peer Support Specialist

(Area D4) **Community Organizations Programs and Assistance**

Steve Woods, Veteran Program, Goodwill Industries of San Antonio
Van Mitchell, American GI Forum – National Veterans Outreach Program (AGIF-NVOP)
Roberta Castaneda, Grace After Fire
Chuck Bunch, Military Affairs Council (MAC) Chairman - SA Chamber & RP/6, USO
Kathryn "Kitty" Meyers, Alamo Chapter of the Military Officers Association of America

**CPS Energy Programs (Area D5)**

10:00 am  Your Business Can Get Paid To Save
Justin Chamberlain, Program Manager of Product Development

11:00 am  Doing Business With Cps Energy
Karen Smith, Procurement Analyst

2:00 pm  Veteran Discount Program & Other Programs
The **Veterans Business Center** is designed to provide entrepreneurial development services such as business training, counseling and mentoring, and referrals for eligible veterans owning or considering starting a small business.

**Veterans Service Organizations**

- American G. I. Forum
- American Legion
- Bexar County Veterans Treatment Court
- Bexar County Veterans Service Office
- CHRISTUS Health
- Chrysalis Ministries
- CPS Energy
- Department of Texas Veterans of Foreign Wars
- Family Endeavors
- Goodwill Veterans Center
- Grace After Fire
- Hometown Heroes
- Microsoft
- Military Officers Association of America - Alamo Chapter
- San Antonio Chamber of Commerce
- San Antonio Coalition for Veterans
- SourceAmerica
- South Texas Veterans Health Care System (STVHCS)
- Texas Dept. of Aging and Rehabilitation Services
- Texas Veterans Commission
- Texas Veterans Land Board
- Texas Workforce Commission
- U. S. Dept. of Veterans Affairs
- USO RP/6 San Antonio
- UTSA PTAC Veterans Program
- Wounded Warrior Project

**Workshops**

**Time: 10:00 – 10:45 am & 11:00 – 11:45 am and 2:00 – 2:45 pm**

(Area D6) **Starting or Growing a Veteran Owned Business**

*James “Tree” Roundtree*, Chase Veterans Business Development Program, SBDC-PTAC

*Curtis G. Mohler*, Senior Business Development Specialist, SBDC-PTAC

(Area D7) **Marketing Your Business: The Search & Presentation**

*Esmeralda “Mere” Rodriguez*, Joint Base San Antonio Operating Location (JBSA OL)

*Pat Barber*, JBSA Fort Sam Houston, TX

(Area D8) **Winning Warriors: Approach to Federal Certifications**

*Sean P. Smith*, U.S. Small Business Administration, San Antonio District Office

*Sheena Little*, U.S. Small Business Administration, Office of Government Contracting, Area V