Bexar County Makes History as Three Women Take Oaths of Office:

Congratulations to Our New Bexar County Elected Officials!

Commissioner Precinct 1
Rebeca Clay-Flores

Commissioner Precinct 3
Trish DeBerry

Constable Precinct 4
Kathryn Brown
Director’s Message:
COVID-19 has impacted our economy and business owners in unprecedented ways. As evidenced by our front line PPE supply distribution, countless surveys and engagement and responsive video webinars on topics such as EIDL and PPP funding, the Small Business & Entrepreneurship Department pledges to you, our local business owners and heroes, to remain adaptive and increasingly attuned to your needs in this challenging time.

As we continue to work together to rebuild and rebound I ask that you, please, take time to engage this office, review our content and stay apprised of Bexar County’s ongoing efforts to combat these economic challenges not merely as your government but as your partner in the recovery effort. Together we are, #BexarStrong #SMWBEStrong

Renee Watson, BBA, MPA, ECMCA
Director, Small Business & Entrepreneurship Dept.
Title VI Coordinator & DBE Liaison

“We are an action-oriented team dedicated to linking SMWBE/DBE/HUB to opportunities that will ensure success in the government marketplace and the private sector”

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COVID-19 Response & Recovery

March 2020, the Small Business community saw drastic changes in the way they could conduct business. The Bexar County small business community was not well equipped to overcome the new onset of challenges being faced by the COVID-19 Pandemic. On May 14th, 2020, SBED launched the PPE Essential Item Program and served a total of 9,798 small businesses.

The PPE Essential Bag consisted of 100 face masks, 150 gloves, a spray bottle of disinfectant, 1 gallon of hand sanitizer, blue tape to assist with social distancing markers, and a touchless thermometer. Bexar County Small Business and Entrepreneurship Department had the honor of partnering with Bexar County Suburban Cities who were able to assist them in distributing 432 PPE Essential Bag Items to small businesses. The SBED staff was responsible for personally delivering 88 PPE Essential Bag Item's to local small businesses doorsteps.

Bexar County Small Business and Entrepreneurship Department was given the opportunity to better serve our Small Business community by providing them with Plexiglas barriers to ensure employee safety. SBED held 6 different Plexiglas distributions at sites located throughout Bexar County to ensure accessibility. Over the course of the Plexiglas distribution drive(s) SBED would distribute 2,000 sheets of Plexiglas to the Bexar County community.

Recognizing the breadth of communities within Bexar County, Commissioners Court supported SBED’s efforts in collaboration with the Office of Emergency Management, Precinct 2 Constables Office, Bexar County Purchasing Department, Bexar County Facilities, the Freeman Coliseum, San Antonio Restaurant Association, Bexar County ESDs, and Bexar County Suburban Cities to ensure additional facemasks were earmarked for their own small business constituencies. Bexar County SBED coordinated and led eight separate distribution events throughout Bexar County to ensure accessibility of the facemasks to local small businesses.

Bexar County’s Small Business & Entrepreneurship Department was recognized by the Alamo Area Council of Governments for having distributed more than one million face masks and 9,798 essential items kits, taking these items directly into the community to be used by small business owners who otherwise could not operate without them. In addition to the operational / cost savings of these supplies, their availability via Bexar County’s sourcing abilities ensured businesses opened safely, sooner, and aided immeasurably in our local economy’s recovery.

For a visual recap of Bexar County SBED’s efforts please visit our YouTube channel:
SMWBE Bexar County

@ SMWBE Bexar County
Welcome Bexar County's new Commissioner Precinct 1
Rebeca Clay-Flores

Commissioner Rebeca Clay-Flores joins Bexar County having worked for the City of San Antonio for the past five years in the Mayor’s Office as well as the Health department. Having been elected by Precinct 1, Commissioner Clay-Flores now embraces the opportunity to dutifully serve her beloved San Antonio community.

Commissioner Clay-Flores graduated from Brackenridge High School on the South Side of San Antonio, herself a constituent of Precinct 1. Ever-committed to the importance and vitality of access to education, Clay-Flores has spent 15 years serving in education and nonprofits with broad focuses ranging from elementary education up to and including Educational Development and English as a Second Language.

The Commissioner has a wide array of experience ranging from teaching English in Tampico, Mexico at the State University, to working at a small private university in Tennessee where she recruited college students for community service. With a continued focus on the importance of servant leadership, Commissioner Clay-Flores placed, on average, 75 students in 36 different countries and continues to work with her students via social media and on occasion, conduct international site visits.

CONTACT US:
Commissioner Precinct 1
Email:
CommissionerPct1@bexar.org
Physical Address:
101 W. Nueva, Suite 1009
San Antonio, TX 78205
Phone:
210-335-2611
A proud graduate of Churchill High School, Commissioner DeBerry remained local attending Trinity University on an academic scholarship. Commissioner DeBerry quickly began to cut her teeth in the world of mass marketing earning an internship at KENS-TV by her junior year. Commissioner DeBerry would ascend in her career with the news media, eventually being hired by KENS-TV as a journalist herself.

By the age of 30, DeBerry had capitalized on her experience conveying messaging and influence to the public to found her first public relations firm, GDC. While some may recall DeBerry's 2009 Mayoral race against eventual winner Julian Castro, it remains her namesake and business acumen that has made her a household name to Bexar County as a whole and her constituents in particular.

As the owner of the public relations firm, the DeBerry Group, Commissioner DeBerry has kept her finger on the city's pulse through that business as well as her volunteerism at nonprofit organizations. DeBerry feels her background as a business owner will offer needed perspective on budgetary decisions at Commissioners Court.

**CONTACT US:**
Commissioner Precinct 3

**Physical Address:**
101 W. Nueva, Suite 1007
San Antonio, TX 78205

**Phone:**
210-335-2613

Bexar County Commissioner Trish DeBerry joins Commissioner's Court as a prominent small business owner having established a number of small businesses including The DeBerry Group in 2012 with more than 15 years of branding and marketing experience. Commissioner DeBerry serves as the first female elected as Bexar County Commissioner in nearly 25 years and is the only Republican currently serving on the Court.

Welcome Bexar County's new Commissioner Precinct 3
Trish DeBerry

Bexar County Small Business & Entrepreneurship Dept.
Welcome Bexar County's New Precinct 4 Constable Kathryn Brown

Bexar County Constable Kathryn Brown won election to her seat with an overwhelming majority of Precinct 4 voters. Constable Brown brings more than 19 years of law enforcement experience having served the Bexar County Sheriff's Office since 2001. Additionally, Constable Brown takes the helm having been the first African American and female to be elected to her post.

Bexar County Constables are peace officers mandated by the Texas Constitution to provide security for justice of the peace courts, perform law enforcement duties, and serve civil papers and warrants. Brown said as Constable, she hopes to “establish rapport” with her constituents, a skill that she said she has honed over the years at the sheriff’s office. “I have that equal balance of being tough and also having passion.”

The Constable's Office upholds their respective duties:
- Civil Process
- Small Courts Claim
- Subpoenas
- Criminal Warrants

CONTACT
2711 SE Loop 410, Suite 100
San Antonio, TX 78222
Email: ConstablePct4@bexar.org
Phone: 210-335-4950
Bexar County’s Business Virtual Conference provided educational, as well as, networking opportunities with professionals across all industries. Whether a newly formed or legacy business, the Business Virtual Conference offered opportunities to enhance your business strategy, as well as, learn how and where to compete for work in both the private and public sectors. The virtual event hosted thirteen separate live stream sessions, as well as, offered multiple recorded sessions from end users and procurement professionals! The virtual conference is designed for those who own or are interested in small business and entrepreneurship. The conference culminated with virtual sessions of Matchmaking with Service Providers, Buyers and Suppliers.

This year’s Bexar County Virtual Conference offered an additional feature not included in our traditional, in-person, conference. In order to ensure that we optimized your business matches, Bexar County & UTSA engaged MyBusinessMatches.com to facilitate a registration system. The overall total meeting count is 1,006 Meetings, with 98 Buyers, 526 Suppliers, 63 Resource Partners, and 99 Individuals.

If you missed the conference, you may still access our live sessions via our website: https://www.bexar.org/130/Conference

You can find all pre-recorded videos on our YouTube channel.

@ SMWBE Bexar County
As detailed below, the Bexar County Clerk's filing as a whole has decreased by 31% overall for all categories when compared to filings recorded by the same time last year. In reviewing filings further by municipality, it is evident the decreased in new business name filings has impacted some cities more than others. Leon Valley, in particular, has seen a decrease of 87% for all business filings when compared to the same time last year.

No doubt the largest municipality in Bexar County, City of San Antonio, has experienced the largest volume of decreased filings with an overall decrease of 4,644 filings. This number, though it significantly dwarfs all other contributing municipalities combined, represents only a 33% decline in filing for the major metropolitan city. Of those cities experiencing a decrease in filings, Converse, Windcrest, Schertz and Kirby represent less impacted filing counts than San Antonio with 14%, 24%, 32% and 32% respectively.

The economic implications of the national as well as local response to COVID-19 has significantly impeded not only those currently in business but those seeking to establish a business. As seen in the County Clerk Filings chart, an overall decrease of 31% was felt in all business filing types when compared to filings completed by the same time in 2019. While the 17% decrease in ‘Unincorporated’ filings is telling, ‘Incorporated’ filings fell to a 97% decrease buoyed by legislation removing requirements that an LLC file an assumed name in its County of operation.
In response to COVID-19 pandemic, SBED has put in place temporary restrictions and guidance for our visitors to help safeguard our guests, visitors, partners, associates, and communities.

- All visitors must wear a face mask throughout the duration of their visit.
- We will maintain social distancing, hand hygiene and use of face masks.

The SBED remains committed to communicating vital information and resource sharing to small business owners and entrepreneurs of Bexar County. We highly encourage you to consider requesting a virtual meeting with us to ensure that our dialogue continues no matter the challenge.

Although our office remains open to the public, we do encourage you to use our online services whenever possible, in order to practice responsible social distancing. We will continue to follow the established guidelines recommended by local/state health departments and limit the number of people in the SBED lobby and office.
The most important part of doing business with Bexar County is knowing what is available, and when. The Small Business & Entrepreneurship Department has started #BidAlert - an online, email, and social media-based campaign aimed at ensuring that business owners are made aware of contracting opportunities in real time and as available across a multitude of platforms.

In addition to URL links, requirements and deadline dates are included in each post. Available solicitations range from heavy equipment repair and drainage work to marketing and accounting needs. Since October 2017, SBED has released more than 200 separate #BidAlert Campaigns across all platforms on which we have a presence.

<table>
<thead>
<tr>
<th>Platform</th>
<th>Impressions</th>
<th>Likes, Comments &amp; Shares</th>
<th>Link / Post Clicks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Facebook</td>
<td>32,438</td>
<td>1,046</td>
<td>1,099</td>
</tr>
<tr>
<td>Instagram</td>
<td>15,655</td>
<td>2,953</td>
<td>*Instagram does not allow external links</td>
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<td>Twitter</td>
<td>48,003</td>
<td>772</td>
<td>187</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>96,096</strong></td>
<td><strong>4,771</strong></td>
<td><strong>1,286</strong></td>
</tr>
</tbody>
</table>

Impressions represent the number of times a user on the platform had the post come up on their feed. Likes & comments are great indicators of people interacting with post, and link clicks are people that actually visited the linked site, www.bexar.org/businesswithbexar

Follow Us On Social Media!

Bexar County SMWBE  @SMWBE  @SMWBE_Bexar  SMWBE Bexar County
The mission of the Public Works Department is to preserve all County resources by providing efficient, cost-effective services which ensure the safety, health, and welfare of our customers and improve quality of life. Public Works is responsible for County bridges, equipment, roads, and vehicles.

## Bexar County Public Works Projects

The following table lists the projects in progress for the Bexar County Public Works Department:

<table>
<thead>
<tr>
<th>Project</th>
<th>Pct.</th>
<th>Design Status</th>
<th>Estimated Construction Cost</th>
<th>Advertise Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Galv Road Phase III (MPO)</td>
<td>2</td>
<td>Final</td>
<td>$9.1 M</td>
<td>2 Q 2021</td>
</tr>
<tr>
<td>Watson Road Phase I (MPO)</td>
<td>1</td>
<td>Final/ROW</td>
<td>$3.1 M</td>
<td>2 Q 2021</td>
</tr>
<tr>
<td>Roft Road</td>
<td>1</td>
<td>Final</td>
<td>$3.1 M</td>
<td>2 Q 2021</td>
</tr>
<tr>
<td>Crestway Road Phase III (MPO)</td>
<td>4</td>
<td>Final</td>
<td>$7.8 M</td>
<td>3 Q 2021</td>
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<tr>
<td>Boerne Stage Road Phase II</td>
<td>3</td>
<td>Preliminary</td>
<td>$6.5 M</td>
<td>4 Q 2021</td>
</tr>
<tr>
<td>Old Fredericksburg Road</td>
<td>3</td>
<td>Preliminary</td>
<td>$9.0 M</td>
<td>4 Q 2021</td>
</tr>
<tr>
<td>Spurs Ranch Phase I</td>
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<td>Preliminary</td>
<td>$6.5 M</td>
<td>4 Q 2021</td>
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<tr>
<td>Talley Road Phase II (MPO)</td>
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<td>Final/ROW</td>
<td>$22.8 M</td>
<td>1 Q 2022</td>
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<tr>
<td>Sixmile Creek Drainage Improvements: Roosevelt Bridge</td>
<td>1</td>
<td>Final</td>
<td>$4.2 M</td>
<td>3 Q 2021</td>
</tr>
<tr>
<td>Pearsall Road Bridge at Elm Creek</td>
<td>1</td>
<td>Final</td>
<td>$4.2 M</td>
<td>2 Q 2021</td>
</tr>
<tr>
<td>Cimarron Subdivision</td>
<td>4</td>
<td>Final</td>
<td>$3.2 M</td>
<td>TBD</td>
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<tr>
<td>Tountant Beauregard LWC</td>
<td>3</td>
<td>Intermediate</td>
<td>$4.6 M</td>
<td>TBD</td>
</tr>
<tr>
<td>Woodlawn @ 36th St. Drainage</td>
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<td>Intermediate</td>
<td>$24.3 M</td>
<td>TBD</td>
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<tr>
<td>McConnell Road at Unnamed Tributary to Elm Creek LWCs</td>
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<td>Negotiations</td>
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<td>TBD</td>
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<tr>
<td>Heuermann Rd at Maverick Creek Trib 6</td>
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<td>Negotiations</td>
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</tr>
<tr>
<td>Bulverde Road at Tributary of Elm Waterhole Creek</td>
<td>3</td>
<td>Negotiations</td>
<td>$2.5 M</td>
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<tr>
<td>Zigmont Road LWCs</td>
<td>4</td>
<td>Negotiations</td>
<td>$1.1 M</td>
<td>TBD</td>
</tr>
<tr>
<td>West Military Drive</td>
<td>1</td>
<td>Final</td>
<td>$4.1 M</td>
<td>1 Q 2021</td>
</tr>
</tbody>
</table>

### Contact Information:
David R. Wegmann, P.E.
Engineering Services Manager
Transportation / Flood Control
Direct: (210) 335-3816
Email: dweggmann@bexar.org

Christopher Trevino, P.E.
Alamo RMA Operations Engineer
Main: (210) 335-6700
Direct: (210) 335-7076
Email: christopher.trevino@bexar.org

### Online Bidding:
http://www.civcastusa.com

### Additional Project Information:
Direct Link to Capital Projects:
https://www.bexar.org/1502/Projects

Direct Link to Flood Projects:
https://www.bexar.org/bexarfloodcontrol.org/category/projects

Direct Link to Alamo RMA Projects:
https://www.bexar.org/357/Projects
Bexar County Road & Bridge Capital Projects
It is the policy of Bexar County to ensure that Disadvantaged Business Enterprise (DBE) have an equal opportunity to receive and participate in Department of Transportation (DOT) assisted contracts in accordance with the Memorandum of Understanding (MOU) and as defined in CFR 49 Part 26.

The current Bexar County DBE Projects are:

**Blanco Rd Phase II**
The Blanco Road Phase II Project begins at West Oak Estates and extends north approximately 3.2 miles just past Borgfeld Drive. The Project will expand Blanco Road from an existing two-lane roadway to a four-lane divided roadway consisting of one 12-foot travel lane, one 11-foot travel lane, and a five-foot bicycle lane in each direction. Sidewalk will be constructed on the northbound side only. Additional improvements include a raised median, traffic signal improvements at the Blanco Road/Slumber Pass intersection, drainage improvements, and other operational improvements. Harper Brothers was awarded the contract and has 11 subcontractors with a DBE Goal of 12.73%. Construction began in June 2020. Project expected to be completed in June 2022.

**Galm Rd Phase III**
Galm Rd Phase III – currently a two lane roadway and will be reconstructed to include 4 12’ travel lanes, turn lanes, curb and gutter, drainage improvements 6’ sidewalk 5’ bike lanes. The project will benefit area residents and motorists in several ways. It will complete the remaining gap to provide added traffic capacity, drainage improvements, operational improvements, and anticipated bicycle/pedestrian amenities to allow for projected growth. Galm Rd Phase III is in final design and anticipate letting in March 2021. Construction cost estimate is $8.5 million.
Bulverde Rd Phase IV
Bulverde Rd Phase IV - The scope of work for the Bulverde Rd Phase IV Project begins at Marshall Rd and extends north approximately 1.1 miles north of Marshall Rd. The Project will expand Bulverde Rd from an existing two-lane roadway to a four-lane divided roadway consisting of one 12-foot travel lane, one 11-foot travel lane and a five-foot shoulder in each direction. Sidewalks will be constructed on the northbound side only as additional improvements, which include traffic signal improvements at the Bulverde Rd/Bulverde Oaks intersection, drainage improvements and other operation improvements. Harper Brothers Construction, LLC was awarded the contract in Commissioner’s Court on December 15, 2020 and has 7 subcontractors with a DBE Goal of 7%. Construction to begin in February 2021.

SH 211 Pass Through
SH 211 Pass Through – The scope of work for the SH 211 Pass-Through Project consists of constructing a new two-lane roadway connecting the existing sections of SH 211 from FM 1957 (Potranco Rd) to FM 471 (Culebra Rd). The purpose of the project is to improve connectivity and mobility, and provide residents a pass through alternative between FM 1957 and FM 471. The total length of the project is 7.6 miles of new roadway with two 12-foot lanes in each direction with 8-foot shoulders. Capital Excavation Company was awarded the contract in Commissioner’s Court on November 10, 2020 with a DBE Goal of 8% Construction to begin in January 2021.

For information on DBE opportunities please contact:
Brenda Rodriguez
DBE Contract Compliance Specialist
210-335-0678
brenda.rodriguez@bexar.org
What is Title VI?
Title VI of the Civil Rights Act of 1964 is the federal law that protects individuals and groups from discrimination on the basis of their race, color and national origin in programs and activities that receive federal financial assistance. However, the Federal Highway Administration's (FHWA) reference to Title VI includes other civil rights provisions of federal statutes and related authorities to the extent that they prohibit discrimination in programs and activities receiving federal financial assistance.

Bexar County Nondiscrimination Policy Statement:
Bexar County, as a recipient of Federal financial assistance and under Title VI of the Civil Rights Act of 1964 and related statutes, ensures that no person shall on the grounds of race, religion (where the primary objective of the financial assistance is to provide employment per 42 U.S.S. § 2000d-3), color, national origin, sex, age or disability be excluded from participation in, be denied the benefits of, or otherwise be subjected to discrimination under any Department programs or activities.

Complaint Procedure:
Bexar County has established a discrimination complaint procedure and will take prompt and reasonable action to investigate and eliminate discrimination when found. Any person who believes that he or she has been subjected to discrimination based upon race, color, national origin, sex, religion, age, disability, family or income status in any of county/city's programs, services or activities may file a complaint with the County Title VI Coordinator.

Title VI Coordinator / DBE Liaison
Name: Renee Watson
Address: 101 W. Nueva, Ste 112, San Antonio, TX 78205
Email: rwatson@bexar.org
Phone: (210) 335-2478
Fax: (210) 335-0673

For more information on Title VI, Contact the Title VI Coordinator or visit our website: www.bexar.org/title-vi
FOR SAN ANTONIO'S SMWBE CONTRACTOR COMMUNITY

The Virtual Turner School of Construction Management

Course topics will include: Estimating - Part I & II, Understanding Procurement, Financial Management, Safety, Business Development, and Reviewing RFPs

Every Tuesday: March 9 - April 13
6:00 PM - 8:00 PM

Free to attend Limited online access
Register early

Register at: www.bexar.org/SMWBE
Meeting link & curriculum details coming soon!

REGISTRATION DEADLINE IS FRIDAY, FEBRUARY 26TH
Adopted in July 2017, the County Manager's SMWBE Policy requires that departments make a concerted effort to document outreach efforts to small business including a requirement that department end users require businesses with which it seeks to solicit quotes / proposals ultimately register as suppliers for future opportunities. As of November 2020 there are 8,297 firms registered as suppliers within the Infor Supplier Portal. This represents a 38% increase in supplier registration since the adoption of the County Manager's SMWBE Policy. Additionally, at the time the County Manager's SMWBE Policy was adopted 907 certified SMWBEs had gone through the supplier registration process. As of November 2020 770 additional certified SMWBE firms (1,677 total) have registered within the Infor Supplier Portal representing a 78% increase in just over three years.

Infor Supplier Portal

Bexar County's Contract and Diversity Management System user licenses have increased to 388 unique staff users, a 34% increase in user count since Spring, 2018, the last milestone in which this figure was reported. During the month of September, 2020 these users logged into the system 140 separate times. Within the unique logins mentioned 6,515 pages were viewed reviewing 17,495 vendors within the system as well as those 5,587 unique contracts reported within the system. Utilizing CDMS in the month of August, users generated 11,540 system notifications to 4,145 firms. Of those 4,145 firms notified for any reason within the system, those notifications were viewed 3,310 times by assigned firms, some of whom may have done so multiple times.
Registering in the Bexar County Supplier Portal will open the door to doing business with Bexar County and will fulfill the requirement for payment upon receipt of goods and/or services.

By registering, you will automatically receive bid notification based on the commodity codes that are selected by your company and attached to the supplier record during the registration process.

**Purchasing & Procurement**

Thank you for visiting the Bexar County Purchasing & Procurement website. Purchasing & Procurement provides procurement services for the Bexar County departments and offices. Because of the Commissioners Court philosophy of open, competitive bidding, we wish to provide information to you on how to conduct business with Bexar County.

We wish to invite all businesses to participate in the bidding process. Please take advantage of this information and opportunity.

For more information regarding the Bexar County Purchasing system, please review our website. Should you require additional information, please feel free to call Purchasing & Procurement at 210-335-2211. Our staff will assist you and answer any questions you may have.

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**Bid Opportunities - Lawson Supplier Portal**

During the month of December, Bexar County Purchasing announced four separate solicitations. Each solicitation was accompanied by an Outreach Campaign generated by SBED staff within the Contract & Diversity Management System (CDMS) to drive outreach and encourage the engagement of small business. Below is a sample of solicitations from the Bexar County Supplier Portal, found at: [www.bexar.org/purchasing](http://www.bexar.org/purchasing).

<table>
<thead>
<tr>
<th>Event #</th>
<th>Type</th>
<th>Name</th>
<th>Open Date</th>
<th>Close Date</th>
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<td>826</td>
<td>RFQ-</td>
<td>Professional Services</td>
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<td>827</td>
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<td>829</td>
<td>IFB</td>
<td>BiblioTech EDU Project</td>
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<td>825</td>
<td>IFB</td>
<td>Generator Replacement</td>
<td>1/15/2021</td>
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<td>833</td>
<td>RFP</td>
<td>Casualty, Crime, &amp; Excess Workers Compensation Ins</td>
<td>1/26/2021</td>
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<td>831</td>
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<td>Miniature Race Track Operation &amp; Maintenance</td>
<td>1/29/2021</td>
<td>2/19/2021 10:00:00 AM</td>
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</table>
**Completed & Submitted:**

- Data Assessment Meetings
- Data Assessment Report
- Data Collection Report
- Legal Chapter
- Informational Meeting & Website Launched
- Policy Chapter
- Anecdotal Interviews
- Virtual Public Hearings
- Focus Groups
- Online Survey of Business Owners
- Anecdotal Chapter
- Custom Census/Telephone Surveys
- Relevant Market Analysis
- Prime Utilization Analysis
- Conduct Availability Analysis

**Pending Actions:**

**A. Prepare Databases:**
The data collection and the analysis of the data is complete except for the subcontractor analysis. The subcontractor questionnaire has been sent out.

**B. Utilization Analysis:**
Subcontractor utilization is being completed and is dependent on the results from the subcontractor survey.

**C. Private Sector Analysis:**
Survey tables have been completed and the City of San Antonio building permit data is in the process of being analyzed.

*Status Report as of 1/25/21*
Bexar County has engaged Griffin & Strong, P.C (GSPC) to conduct a Disparity and Availability Study ("Study") of whether small-, minority-, woman-, disadvantaged-, disabled-, veteran and LGBT-owned business enterprises are afforded equal opportunities to participate in County contracts and purchase orders.

**What is the Disparity and Availability Study?**

It is an evaluation of the procurement practices of Bexar County to determine business availability and utilization.

**What is the purpose of the Disparity and Availability Study?**

The purpose of this Study is to evaluate the County's current programs to promote equal opportunity in the County's procurement program to aid in diversification of the County vendor database, and assure equitable distribution of the County's purchases in a manner that accurately reflects the diversity in the available vendor pool.

**PROJECT ARC**

Update: Consultant indicates scheduled completion February 2021

[https://bexarcountydisparitystudy.com/](https://bexarcountydisparitystudy.com/)
The Acceleration Connection is designed to serve AABEs in Bexar County and surrounding areas. It provides information on starting and growing your business, working with Bexar County, discovering AABEs, as well as, explores the UTSA AABE Survey and recommendations. The SBED strives to increase small, minority, and women-owned business participation in Bexar County projects and procurements through the integration of public, non-profit, and private sector efforts and resources.

**AABE Directory Statistics**

<table>
<thead>
<tr>
<th></th>
<th>Total in CDMS System</th>
<th>Certified as AABE</th>
<th>Self-Identified AABE</th>
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**Black Business Listing:**

https://www.bexar.org/DocumentCenter/View/28044

**Black Business Survey:**

https://www.surveymonkey.com/r/SMWBENBO
AABE Outreach In Action!

In Partnership With:
Starting a business can lead to a lot of questions. The SBED Virtual Business Center centralized the information you need to reduce uncertainty and find resources to help you start and grow your business, as well as how to do business with Bexar County.

The Small Business & Entrepreneurship Department website is a one-stop shop for information on starting and growing your business, doing business with Bexar County, finding education & training classes, and more.

**How Do I...**
Find information on starting & growing a business, and learn about doing business with Bexar County.

**Opportunities**
Links you to Local, State, and Federal Government entities looking to do business as well as General Contractors.

**Directory**
Access the SMWBE Directory, the Texas Centralized Master Bidders List, and other important directories of businesses.

**About SBED**
Learn about our department, staff, and programs. You can also ask a submit a question or request a meeting.

**Compliance**
Information on Bexar County SMWBE / DBE / HUB programs. Contracting Requirements, and more.

**Conference**
Learn about the annual Bexar County Business Conference, held virtually for 2020. If you missed it, please visit our website to view our available recorded sessions.

The website is accessible on computers, tablets, and mobile devices, the Small Business & Entrepreneurship Department is always just a click or tap away.

Visit the Virtual Business Center Today! [www.bexar.org/sbed](http://www.bexar.org/sbed)
Training & Resources on the Bexar County SMWBE Program

The Small Business & Entrepreneurship Department is committed to increasing the involvement of Small, Minority and Women Owned Business Enterprises (SMWBEs) in the procurement process. It is the intent of the County to afford small, minority and women-owned businesses a fair opportunity to compete for all Bexar County contracts.

In pursuit of this mission, we have developed handy guides designed to provide suppliers and small business owners with the information they need to register as suppliers, find bid opportunities, find closed bids, and more.

External Guide: "How To Do Business with Bexar County"

"How to do Business with Bexar County" provides information on everything a business owner may need to know about becoming a supplier, including information on purchasing thresholds, definitions of purchasing terms, outlines the systems used by County staff, provides information on cooperative purchasing agreements, prime contractors, and annual contracts, and more.

The guide also outlines some of the initiatives of the Small Business & Entrepreneurship Department and provides contact information for SBED and Purchasing Department staff. Pick up a copy at an event, at our office, or online at www.bexar.org/sbed

"Doing Business with Bexar County" Monthly Training

In addition to the print guide, we offer monthly training by James Massey with SBED and Aaron Andrade with Bexar County Purchasing Department.

This program teaches business owners how to register as a supplier, update their supplier record, search for open events and bid opportunities, and more.

We also focus on how to submit bids, search for award information, and how to use the County systems to verify payments.

The monthly "Doing Business with Bexar County" training is currently being held via Zoom. To register or for more information on the training, visit us online at www.bexar.org/cdms-training
Stay up to date with training, networking events, and more with the Bexar County SMWBE Calendar. The calendar is updated with events from Bexar County offices, resource partners, Chambers of Commerce, and more! Discover opportunities to expand your business, make new connections, and identify resources to help you grow.

Visit the Small Business & Entrepreneurship Dept. website for the full calendar at www.bexar.org/sbed

**Acceleration Connection**
*We can help you obtain:*
- Bid applications and websites for Bexar County Offices & Departments and other local, state, federal and private sector organizations
- Sources for bid posting and historical data
- Sources for small, minority, veteran, disabled and women owned business listings
- Construction and Professional Associations
- Trade and Industry Groups
- Networking Calendar

**Starting your business?**
*We can Help you locate:*
- Taxes and Permits Information
- Licenses and Forms
- Training Programs and classes
- Technical service providers to help you get started

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**Renee Watson**  watson@bexar.org  
BBA, MPA, MCCA  
Small Business & Entrepreneurship Department  
Director / SMWBE Program  
DBE Liaison / Title VI Coordinator

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**Follow us on social media!**

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**Bexar County SBED Staff**

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**Title VI Nondiscrimination Policy Statement** Bexar County, as a recipient of Federal financial assistance and under Title VI of the Civil Rights Act of 1964 and related statutes, ensures that no person shall on the ground of race, religion (where the primary objective of the financial assistance is to provide employment per 42 U.S.S. § 2000d-3), color, national origin, sex, age, or disability be excluded from participation in, be denied the benefits of, or otherwise be subjected to discrimination under any Department programs or activities.