

**EXHIBITOR
REGISTRATION**

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OPEN!**

www.bexar.org/smwbe



GENERAL REGISTRATION OPENS SEPTEMBER 2019

BEXAR COUNTY BUSINESS CONFERENCE 2019

COMMODITIES ★ SERVICES ★ CONSTRUCTION



JOIN US!

**Billions of Dollars in
Contract Opportunities!**

BREAKFAST PROGRAM

**Business Opportunities in
the Public & Private Sector**

LUNCH PROGRAM

**Bexar County Disparity
and Availability Study**
Bexar County Disparity and
Availability Study Consultant Firm

**Wednesday, December 11, 2019
7:00am-3:00pm
Freeman Expo Hall
San Antonio, TX**



**VETERANS
Business &
Resource Center**

Sponsored by **CPS ENERGY**

BEXAR COUNTY COMMISSIONERS COURT



Nelson W. Wolff
County Judge



**Sergio "Chico"
Rodriguez**
Commissioner, Pct. 1



Justin Rodriguez
Commissioner, Pct. 2



Kevin A. Wolff
Commissioner, Pct. 3
Veteran, US Navy



Tommy Calvert
Commissioner, Pct. 4



Linking Small, Minority, Women, & Veteran Business Owners to opportunities for over 19 years!
MEET FEDERAL, STATE & LOCAL AGENCIES PLUS Private Companies Who Want to Do Business With You!



The Premier Business Event in South Texas

Over 150 Exhibitors & Over 4,000 Attendees

PRESENTED BY



SPONSORED BY



In one day, you can connect with over 150 federal, state, and local agencies **PLUS** private sector companies who want to do business with you. The 2019 SMWVBO Business Conference provides a forum for Small, Minority, Women, and Veteran Owned Businesses in Professional Services, Commodities, Services, and Construction to meet with government and private Purchasing Agents and Buyers. At this conference, you'll have an opportunity to meet face to face and develop relationships with people making contracting decisions that can impact your business. This is the largest event of its kind in South Texas. You don't want to miss the 2019 SMWVBO Conference.

CONFERENCE AGENDA

- REGISTRATION 7:00 a.m. - 11:30 a.m.
- NETWORKING BREAKFAST 7:30 a.m. - 9:30 a.m.
- PROCUREMENT EXHIBITS 9:30 a.m. - Noon
1:30 p.m. - 3:00 p.m.
Main Hall (Exhibit Floor Closes at noon to allow everyone to attend the luncheon)
- LUNCH PROGRAM Noon - 1:30 p.m.
Free box lunch if registered by December 6, 2019
- CONFERENCE ENDS 3:00 p.m.

Register Early! Limited Seating!

SPEAKERS INCLUDE



Karen Rolirad
Bexar County Executive
Director, USAF (Ret.), Military
and Veterans Services Center



Sheriff Javier Salazar
Bexar County



Mr. Ira Smith
Vice Chair, Bexar County
Hospital District Board of
Managers



Albert Uresti
Tax Assessor Collector,
Bexar County



Jada Andrews Sullivan
City Council, District 2,
San Antonio



Frank Almaraz
CPS Energy Chief
Administrative & Business
Development Officer



Lucy Adame-Clark
Bexar County Clerk



Michael Bryant
Director of Civil Rights
at Texas Department of
Transportation (TXDOT)



Congressman Lloyd Doggett
U.S. Representative,
Texas District 35



Terri Williams
UTSA Center for
Government Contracting



Chris Forbrich
Chair, SMWBE
Advisory Committee



Anthony Ruiz
San Antonio District
Director, U.S. Small
Business Administration



Derrick Howard
Executive Director,
Freeman Coliseum



George Prochaska
Regional Commissioner
for FAS, General Services
Administration (GSA)



WORKSHOPS & EXHIBIT FLOOR BRIEFING AREAS

10:00 - 11:30 a.m. & 2:00 - 3:00 p.m.

ROOM A Digital Marketing Trends in 2020 – UTSA Small Business Development Center (SBDC)

ROOM B Cyber Security Awareness and Preparation – UTSA Center for Government Contracting (CGC)

ROOM C Federal / State / Local Contracting Opportunities – UTSA Procurement & Technical Assistance Center (PTAC)

- General Services Administration (GSA) - "Getting on the GSA Schedules" – (Area D)
- Microsoft – Small Business Programs & Services – (Area E)
- Contract & Diversity Management System (B2GNow) – Reporting SMWBE/DBE/HUB Participation – (Area F)
- City of San Antonio Vendor Registration, Contracting and Compliance Program – (Area G)
- Texas Department of Information Resources – Getting On and Buying Off the DIR Contract – (Area H)
- Texas Department of Transportation (TXDOT) – Disadvantaged Business Enterprise (DBE) Program – (Area I)
- State of Texas Historically Underutilized Business (HUB) – (Area J)
- US Department of Transportation (DOT) – Bonding and Contractor Programs (SBTRC) – (Area K)
- South Central Texas Regional Certification Agency (SCTRCA) – (Area L)
- SBA Loan and Certification Programs for Start-up and Existing Small Businesses – (Area M/N/O)
- University Health System (UHS) - Doing Business with the Healthcare Industry – (Area P)
- Workforce Solutions Alamo (WSA) – Finding & Hiring Employees – (Area Q)
- CHA Ching!!!!!! Capital for Your Business (Booth 530)



CPS Energy Veterans Business & Resource Center

The CPS Energy Veterans Business and Resource Center is designed to help new and existing Veteran business owners position their firms to gain access to the Federal and other marketplaces. The agencies and organizations will provide an overview and update on the Service Disabled Veteran Procurement Program, U.S. Air Force and U.S. Army initiatives for increasing contracting opportunities for Veteran-owned firms, and subcontracting and marketing to the Department of Defense. In addition, be sure to pick up information from CPS Energy, community organizations and the Veterans Administration on what is available exclusively for Veterans and their families.

Area V: Business Workshops for Veterans

10:00 – 11:30 a.m. & 2:00 – 3:00 p.m.

- Starting or Growing a Veteran-owned Business
- Marketing Your Business
- Veteran & Service Disabled Veteran-owned Business Designations

Plenty of Networking Opportunities!

SMWVBO Conference exhibitors are highly encouraged to bring current bid opportunities and have a vendor registration process for SMWBE/HUB/DBE firms!

Questions or for more information, send e-mail to rwatson@bexar.org or call 210.335.2478

EXHIBITORS: School Districts • Department of Defense • Department of Transportation • Corporations
Local Government Agencies • State Agencies/Universities • General Services Administration
Financial/Technical Assistance • General Contractors • Health Care Industry • Co-Ops

ANYONE
CAN
ATTEND!

REGISTER NOW! www.Bexar.org/smwbe
or 210.335.2478



FREE ADMISSION & PARKING



**BEXAR COUNTY
SMALL BUSINESS AND
ENTREPRENEURSHIP DEPARTMENT**
Paul Elizondo Tower
101 W. Nueva, Suite 112
San Antonio, TX 78205

PRESORTED
FIRST-CLASS MAIL
U.S. POSTAGE PAID
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PERMIT NO. 1395

RETURN SERVICE REQUESTED



Renee Watson
BBA, MPA, ECMCA
Small Business and
Entrepreneurship Department
Director
SMWBE Program
DBE Liaison
Title VI Coordinator

Are you in business or thinking about starting one? Any business owner may attend! Come grow your business with governmental entities, the private sector or by exporting!

This conference provides public and private sector organizations an opportunity to connect with vendors and features workshops, vendor education, and access to the Microsoft Procurement Technology Center. Because of the tremendous contributions of Bexar County, and sponsors, this event is free to the public. Now in its 19th year, this event has grown to be the largest event of its kind in South Texas. Last year, there were over 4,000 attendees and 150 exhibitors. *We look forward to seeing you there!*

2019 SMWVBO BUSINESS CONFERENCE SPONSORS



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