

Bexar County Small Minority &
Women Owned Business Enterprise Program

The Resource ~ Special Edition

Linking your Business to Opportunity

2012 SMWVBO Highlights
Don't Miss the
2013 SMWVBO
Contracting Conference
Dec. 11, 2013



Bexar County Commissioners Court



Nelson W. Wolff
Bexar County Judge



Sergio "Chico" Rodriguez
Commissioner, Pct. 1



Paul Elizondo
Commissioner, Pct. 2



Kevin A. Wolff
Commissioner, Pct. 3



Tommy Adkisson
Commissioner, Pct. 4



MEET THE BUYERS



BEXAR COUNTY CONTRACTING CONFERENCE

Bexar County and University Health System hosted the 12th annual Small, Minority, Women & Veteran Business Owners (SMWVBO) Contracting Conference on December 5, 2012. The conference's keynote speaker was San Antonio's own Mr. Henry Cisneros, Executive Chairman (City View), Chair (San Antonio Economic Development Foundation), Former Mayor (City of San Antonio), and Former Secretary (U.S. Dept. of Housing and Urban Development). Mr. Cisneros' speech addressed local small businesses and what diverse, entrepreneurship opportunities are now available to them in amidst San Antonio's economic boom. Mr. Cisneros also emphasized that when small businesses come together, as they do every year for the SMWVBO Conference, "this entire community benefits."

With today's strong regional economy and economic-development efforts, small business owners have a chance to land contracts in a wide range of fields that include the biosciences, tourism, manufacturing, aerospace, construction, public works, and oil-and-gas companies developing along the Eagle Ford Shale in South Texas. "This is not your grandfather's San Antonio or Bexar County anymore," Cisneros said.

Small business owners also received classroom-style presentations on certification, the SBA's resources and its loan programs, services available through UT-

(continued on page 2)



Mr. Henry Cisneros
Keynote Luncheon Speaker

See what others had to say...

"As an exhibitor, this conference provided an excellent resource for meeting potential clients and partners."

"I found the conference to be very helpful to me as a service disabled veteran owned small business. It gave me a great opportunity to meet the decision makers face to face..."

"Legislation that impacts small business owners."

"I traveled from Austin...I would be remissed if I did not give thanks to the workshop instructors and speakers. Well done Bexar County."

"The networking opportunity is invaluable."

(2012 SMWVBO from page 1)

SA's SBDC/MBC, and online employee verification via E-Verify. In addition, the Veterans Business Center assisted Veteran-owned businesses with gaining access to Federal marketplaces, while Alamo Worksource provided computer systems at the Procurement Technology Center so that business owners could immediately search online for bid opportunities and sign up with exhibiting agencies to become vendors.



The SMWVBO Conference would not be possible were it not for the tremendous support provided by our sponsors. The following firms were exhibitors at this year's event and have been strong contributors to the Contracting Conference. They are greatly appreciated.

- AdGraphics
- Avis Budget Group, Inc.
- Bear Audio Visual
- CPS Energy
- Edwards Aquifer Authority
- H-E-B
- Industrial Communications
- J.W. Marriott San Antonio
- Port San Antonio
- San Antonio Express-News
- SPURS Sports & Entertainment
- Texas A&M
- The Trade Group
- TPC San Antonio
- University Health System

2012 Exhibit Floor Briefing Areas

Listed below are the presentations and sessions

- *Federal Certification for Small Businesses*
- *SBA Loan Programs*
- *B2GNow Diversity & Contract Management System*
- *U.S. Department of Transportation (DOT) Short Term Lending Program*
- *State of Texas Certification (HUB Program)*
- *Workforce Solutions Alamo Business Center*
- *South Central Texas Regional Certification Agency*





Thank You to All Our 2012 SMWVBO Conference Exhibitors!!!

502d Contracting Squadron,
 Joint Base San Antonio - Fort Sam Houston
 802d Contracting Squadron,
 Lackland Air Force Base
 902d Contracting Squadron,
 Joint Base San Antonio, Randolph, TX
 ACCION TEXAS
 AETC CONS
 Air Force Enterprise Sourcing Group
 Air Force ISR Agency
 Alamo Colleges
 Alpha Building Corporation
 Austin Commercial
 Avis Budget Group, Inc.
 B2Gnow Diversity Management System
 Bartlett Cocke General Contractors
 Bexar County Clerk's Office
 Bexar County Dispute Resolution Center
 Bexar County Flood Control
 Bexar County Public Works
 Bexar County Purchasing/SMWBE Program
 Bexar County Tax Assessor-Collector
 Bexar County Veterans Service Office
 Broadway Bank
 Choice Partners Cooperative
 City of San Antonio Aviation
 City of San Antonio Small Business Office
 (Economic Development Department)
 City of San Antonio, Capital Improvements
 Management Services Department
 City of San Antonio, Finance -
 Procurement Division
 CPS Energy
 Department of Information Resources
 Edwards Aquifer Authority
 Fed Investments, LLC
 Federal National Commercial Credit
 First Mark Credit Union
 Frost
 Generations Community Federal Credit Union
 GSA
 Guido Brothers Construction Company
 Gulf Region Small Business Transportation
 Resource Center (SBTRC)
 Health and Human Services
 H-E-B
 Hispanic Contractors de San Antonio, Inc.
 HQ Air Education & Training Command

Industrial Communications
 Joeris General Contractors, Ltd.
 JW Marriott Resort & Spa/TPC San Antonio
 MJ Boyle
 NASA - Johnson Space Center
 National Association of Women Business
 Owners - San Antonio Chapter (NAWBO-SA)
 PFI Capital
 Port San Antonio
 Prairie View A&M University
 Quality Services International
 Randolph Brooks Federal Credit Union
 San Antonio Business Journal
 San Antonio Coalition for Veterans
 San Antonio Express News/mysa.com
 San Antonio Hispanic Chamber of Commerce
 San Antonio Housing Authority
 San Antonio River Authority
 San Antonio Water System
 SCORE, Chapter 164
 Skanska USA Building, Inc.
 Small Business Administration, Office of
 Government Contracting
 South Central Texas Regional
 Certification Agency
 South San Antonio Chamber of Commerce
 Southwest Research Institute
 SPAWGLASS Contractors, Inc.
 SPURS Sports & Entertainment
 Sundt Construction, Inc.
 Swinerton Builders
 Tarleton State University
 Tejas Premier Building Contractor Inc.
 Texas A&M AgriLife
 Texas A&M Engineering Experiment Station
 Texas A&M Engineering Extension Service
 Texas A&M Forest Service
 Texas A&M International University
 Texas A&M System
 Texas A&M System Office of Sponsored
 Research
 Texas A&M Transportation Institute
 Texas A&M University - Central Texas
 Texas A&M University - Commerce
 Texas A&M University - Corpus Christi
 Texas A&M University - Kingsville
 Texas A&M University - San Antonio
 Texas A&M University - Texarkana

Texas A&M University Health Science Center
 Texas AgrAbility
 Texas Commission on Environmental Quality
 Texas Comptroller of Public Accounts/
 State of Texas HUB Program
 Texas Department of Criminal Justice
 Texas Department of Housing &
 Community Affairs
 Texas Department of Motor Vehicles
 Texas Department of Public Safety
 Texas Department of Transportation
 Texas Education Agency
 Texas Historical Commission
 Texas Legislative Council
 Texas Lottery Commission
 Texas Medical Board
 Texas Racing Commission
 Texas Veterans Commission
 Texas Workforce Commission
 The Boeing Company
 The RK Group, LLC
 The TRADE Group, LLC
 The University of Texas at Austin
 The University of Texas at San Antonio
 The University of Texas System Office of HUB &
 Federal Small Business Program
 The Whiting-Turner Contracting Company
 Travis County Purchasing Office
 Turner Construction Company
 U.S. Army Corps of Engineers (USACE), Ft. Worth
 U.S. Dept of Energy Pantex-Plant (B&W) Pantex
 U.S. SBA Federal Certification & Business
 Programs
 U.S. Small Business Administration Lending
 Programs
 U.S. Small Business Administration, Office of
 Government Contracting
 University Health System
 UT Health Science Center at San Antonio
 UT Medical Branch at Galveston
 UTPA Veterans Business Outreach Center
 UTSA Institute for Economic Development -
 MBDA Global Business Center
 UTSA Institute for Economic Development
 Minority Business Center
 UTSA Rural Business Program
 UTSA San Antonio Small Business Development
 Center (SBDC)
 UTSA SBDC International Trade Center
 UTSA SBDC Procurement Technical Assistance
 Center (PTAC)
 UTSA Southwest Trade Adjustment Assistance
 Center
 UTSA The Center for Community and Business
 Research (CCBR)
 VIA Metropolitan Transit
 West Texas A&M
 Workforce Solutions Alamo
 Zachry Construction



SMWBE Program
 "Linking Your Business to Opportunity"

For More Information

Call: (210)335-2478

or

Visit Our Website:

www.bexar.org/smwbe

Save The Date

Small, Minority, Women & Veterans Business Owners

**DEC 11
2013**
Freeman Expo Hall



Join Us!
Billions of Dollars
in Opportunities



BEXAR COUNTY CONTRACTING CONFERENCE

COMMODITIES ■ SERVICES ■ CONSTRUCTION



Conference Agenda:

Registration	7:00 a.m. - 11:30 a.m.
Networking Breakfast & Business Briefing	7:30 a.m. - 9:00 a.m.
Speakers	
Mr. Emmitt Smith & Mr. Eugene Walker EJ Smith Construction Company, LLC	
Procurement Exhibits Open (Exhibit Floor Closes at Noon for Luncheon)	9:00 a.m. - Noon 1:30 p.m. - 3:00 p.m.
Lunch Program	Noon - 1:30 p.m.

Keynote Speaker

Mr. Tony Dorazio, President
OCI Solar Power (CPS Energy)

Register Early! Limited Seating!

SMWBE Program Team

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NEED ASSISTANCE?

We're here to help...
Contact Renee Watson at:
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www.bexar.org/smwbe
210-335-2478

(From left:
Sylvia Diaz,
Rodricus Harvey,
Renee Watson,
Daniel Garza)

STARTING YOUR BUSINESS?

We can help you locate...

- Taxes and Permits Information
- Licenses and Forms
- Training Programs and Classes
- Technical Service Providers
- Trade and Industry Groups
- Lenders and Surety Associations

GROWING YOUR BUSINESS?

We can help you obtain...

- Bid applications for Local, State, Federal, and Private Sector Organizations
- Sources for Bid Posting and Notices
- Sources for Small, Minority, Women, Veterans, Disadvantaged and Disabled Business Listings
- Industry, Trade, and Professional Associations Information

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