



Small Business & Entrepreneurship Department SMWBE Report on FY14 Expenditures

The County's Small, Minority and Women Owned Business Enterprise (SMWBE) Program embodies the strong partnership between economic development and entrepreneurship. The SMWBE Program Office seeks to establish innovative programs that involve new and existing businesses. Bexar County is committed to increasing the involvement of SMWBEs in the procurement process.

The SMWBE Program Office promotes the startup of new businesses and the expansion of small businesses through entrepreneurial training, technical assistance and certification. SMWBE staff also partners with other County departments on initiatives to help increase economic opportunities for local minorities, women, Veterans and disabled individuals.

Through the Small Business & Entrepreneurship Department, we seek to encourage County offices, departments, funded entities/facilities/agencies and current or potential primary contractors to have in place or develop an aggressive outreach and recruitment program that reaches minority and female populations to encourage participation in business opportunities. It is the intent of the County to afford small, minority and women-owned businesses a fair opportunity to compete for all Bexar County contracts.

Administrative Policy 8.0

Adopted by Commissioner's Court on April 10, 2001, Administrative Policy 8.0 established as a targeted goal that a minimum of 20% of all procurement dollars in the areas of Goods, Commodities, Services, Construction and Professional Services be spent with minority and women-owned business enterprises, and that a minimum of 30% of those procurement dollars are spent with small business enterprises.

The Small, Minority, Women-Owned Business Enterprise (SMWBE) Program, also established by Administrative Policy 8.0, was designed to encourage SMWBE participation within Bexar County contracting opportunities via aggressive outreach, but also, to compile reports reflecting program statistics and the progress in attaining the county goals.

Fiscal Year 2014

The Bexar County Auditor payment records identified 91 categories providing \$256,653,207 in opportunities for SMWBE contracting and participation.

SMWBE Participation

Bexar County tracks payments made at the prime level only. Efforts are on-going to capture accurate payment data for sub-contractors, sub suppliers and sub consultants for future fiscal year analyses.

The following is a breakdown of spend within identified opportunities:

Certified SMWBE/HUB/DBE Firms	\$32,513,186	12.67%
All Other Firms	\$224,140,021	87.33%
Total	\$256,653,207	100.00%

SMWBE Participation by Certification Designation

The following is a breakdown by SMWBE/HUB/DBE designation and payment remit location:

Business Type	Bexar County		Rest of Texas		Out of Texas		Totals	
	Payments	Percent	Payments	Percent	Payments	Percent	Payments	Percent
DBE	\$5,718,417	2.23%	\$6,835,663	2.66%	\$2,638	0.00%	\$12,556,718	4.89%
MBE	\$7,956,659	3.10%	\$5,940,426	2.31%	\$2,495,622	0.97%	\$16,392,707	6.39%
WBE	\$2,741,615	1.07%	\$7,399,404	2.88%	\$478,332	0.19%	\$10,619,351	4.14%
AABE	\$763,508	0.30%	\$30,504	0.01%	\$0	0.00%	\$794,012	0.31%
DIBE	\$0	0.00%	\$2,645,898	1.03%	\$7,100	0.00%	\$2,652,998	1.03%
HABE	\$6,110,557	2.38%	\$29,885	0.01%	\$0	0.00%	\$6,140,442	2.39%
HUB	\$9,357,201	3.65%	\$11,623,286	4.53%	\$0	0.00%	\$20,980,487	8.17%
SBE	\$9,182,375	3.58%	\$14,594,347	5.69%	\$2,550,754	0.99%	\$26,327,476	10.26%
SBE Only	\$1,129,534	0.44%	\$3,564,353	1.39%	\$358,671	0.14%	\$5,052,558	1.97%
VBE	\$46,442	0.02%	\$2,719,930	1.06%	\$7,100	0.00%	\$2,773,472	1.08%
Certified	\$10,961,213	4.27%	\$17,980,961	7.01%	\$3,571,012	1.39%	\$32,513,186	12.67%
Total Payments	\$256,653,207	100.00%	\$256,653,207	100.00%	\$256,653,207	100.00%	\$256,653,207	100.00%

It is noted that SMWBE firms often have multiple certifications. While payments will be counted toward each designation for credit towards reaching Bexar County's informal target goals, SMWBE/HUB/DBE certified firms are only counted once for overall credit.

SMWBE Participation by Ethnicity

The following is a breakdown by Ethnicity of certified SMWBE/HUB/DBE firm’s ownership:

Ethnicity	Payments	Percentage
Asian	\$ 5,870,030	18.05%
Black	\$ 799,547	2.46%
Caucasian	\$ 13,991,590	43.03%
Hispanic / Latino	\$ 11,268,324	34.66%
Native American	\$ 66,130	0.20%
Other	\$ 2,600	0.01%
Unknown	\$ 514,965	1.58%
Grand Total	\$ 32,513,186	100.00%

SMWBE Participation by Payment Volume at Prime Level

The following is a breakdown by payment volume for transactions occurring with certified SMWBE/HUB/DBE firms:

Payment Volume	Certified		Total	
	Payments	# Vendors	Payments	# Vendors
Under \$2K	\$45,711	54	\$288,490	384
\$2K - \$25K	\$965,208	101	\$3,998,439	472
Over \$25K	\$31,002,942	95	\$252,366,278	363

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