

The 2010 Basics Program for Small, Minority, and Women-owned Construction Businesses in Bexar County



Session One: Elements of Running a Successful Construction Business and Developing a Business Plan

Instructor: Rene Garcia,
Zachry Construction Corporation









Welcome to
The Basics

South, Midwest and Western Regional Division
Construction Literacy Program
The Construction
"Basics" Program
201

San Antonio
CONSTRUCTION LITERACY PROGRAM

Session Two: Project Scheduling

**Instructor: Ray Martin,
Bartlett Cocke, L.P.**







Session Three: Bidding and Estimating

Instructors: Tye Burch,
Galaxy Builders, Ltd.;
Don Watson, Alterman





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Law School

Estimating Class

Microsoft Ex





Session Four: Project Management

Instructor: Bill Huber,
Joeris General Contractors, Ltd.





Project Updates



Project Allocations

- \$125 Million
- \$ 80 Million
- \$100 Million
- \$110 Million



Mr. Baker

Like Bonus # 4!

Table with equipment:

- Laptop
- Printer
- Scanner
- Power supply
- Remote control

Table with attendees:

- Water bottles
- Snacks (Doritos)
- Notepaper
- Handwritten notes



Session Five: Safety and Health

Instructor: Brian Larue,
Former AGC Safety Director







Introduction to General Safety
Presented By: Brian Labaree, EHS1, WSO EHS

Session Six: Financial Management

Instructor: Mark Napier,
Gillette Air Conditioning Co.





Financial Management
Financial Management is the Grand Strategy
for Profit, Growth, and Financial Control
Subcontractors & Service Clients
May 21, 2013
Presented by
[Name]
[Title]



1 Of Fame



Session Seven: Understanding Contracts

Instructor: Adam Richie,
Coats Rose, P.C.



The Basics of Contracts

May 11, 2010
San Antonio, Texas

Adam J. Richter, P.E., LEED AP
and his construction team
Dallas, Houston, Tulsa, Phoenix & Los Angeles
P.C.
4225 Northwind Loop 400
Suite 300
San Antonio, Texas 78209
(214) 224-2998



A long conference table with several people seated at it. In the foreground, the back of a person's head is visible. Further down the table, a man in a light-colored short-sleeved shirt is looking at a laptop. Next to him, a woman in an orange top is looking at a document. At the far end of the table, another man is looking at a document. There are water bottles and papers on the table.

Session Eight: Insurance and Bonds

Instructors: Steve Buffkin,

Catto & Catto, LLP;

Paul Poettgen,

HCDDT Insurance Agency





WELCOME
to the
Source
Tonight's Instructor
Eric Bullkin
and
Paul Welton

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Eric Bullkin
and
Paul Welton

The "Basis" Program
Operating a Small, Minority,
Woman or Disadvantaged
Construction Business
For
Contractors, Subcontractors
and Suppliers
2010 Class

The "Basis" Program
2010



An Introduction to
Property and Casualty
Insurance for Contractors

Calma IICDT

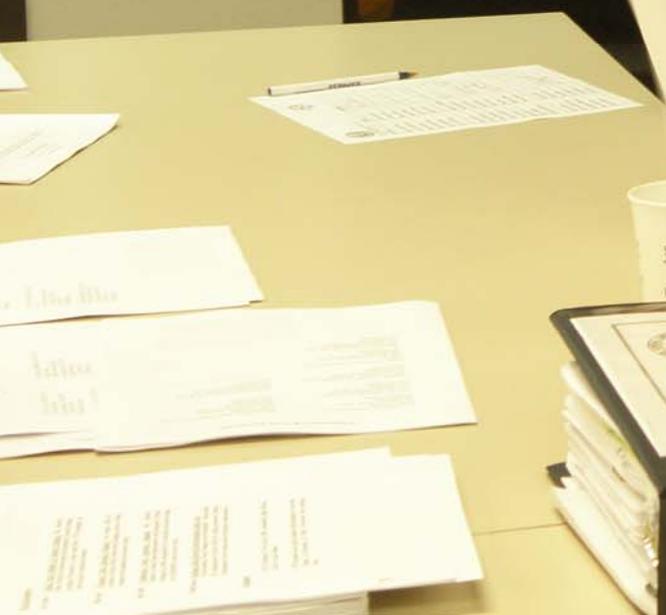


Session Nine: Liens

**Instructor: Mason Hester,
Coats Rose, P.C.**









AGC Wall Of



Session Ten: Marketing and Business Development

Instructors: Elise Cox,
Ad Graphics;
Amy King,
Sundt





Office DEPOT

Welcome

Ton



