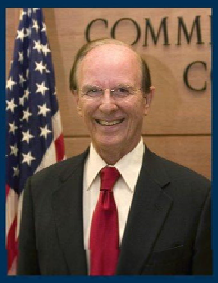
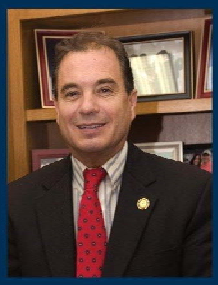
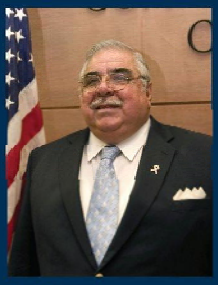
BEXAR COUNTY
Commissioner's Court



Nelson W. Wolff
County Judge

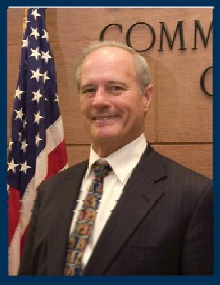


Sergio "Chico" Rodriguez
Commissioner, Pct. 1



Paul Elizondo
Commissioner, Pct. 2

Kevin Wolff
Commissioner, Pct. 3



Tommy Adkisson
Commissioner, Pct. 4

SMWVBE 2010

Celebrating 10 Years of Linking Small, Minority, Women, & Veterans Owned Businesses to Procurement Opportunity

BEXAR COUNTY CONTRACTING CONFERENCE

COMMODITIES ■ SERVICES ■ CONSTRUCTION

7AM - 4PM Wednesday December 8, 2010

This One Day Conference is designed for you to meet Federal, State, and Local Agencies PLUS Private Companies who want to do Business with you!

PRESENTED BY

BEXAR COUNTY & UNIVERSITY HEALTH SYSTEM

University Health System

Conference Program

SMWVBE 2010 BEXAR COUNTY CONTRACTING CONFERENCE

PRESENTED BY

University Health System

TITLE SPONSORS:

2

SMWVBO Conference Agenda

NETWORKING BREAKFAST **Opening Session**	*7:30 a.m. - 9:00 a.m.*

(Bring your breakfast to the seating around the Exhibit Floor)

PROCUREMENT OPPORTUNITIES ***Exhibit Floor open***	9:00 a.m. – 4:00 p.m.

(See map for agency locations)

The *"Money Talk" Show* **featuring Decision Makers**	10:00 a.m. – 3:00 p.m.

(Exhibit Floor Stage)

LUNCH SERVICE	Noon – 1:30 p.m.

Exhibit Floor remains open
Box lunch service provided in the concourse area
(One meal per ticket) (All seating open) (No formal program)

WORKSHOPS *(Frontier Club – Outside the North end of the Coliseum)*

BUILDING YOUR BUSINESS FOR SUCCESS .....10:00 a.m. - 11:30 a.m.
DOING BUSINESS WITH FEDERAL AGENCIES..... 1:30 p.m. - 3:00 p.m.

EXHIBIT FLOOR

Veterans Business Center
Federal and Local Governments
State Agencies
Large Construction Companies
WorkSource Solutions Alamo Business Resource Center
Department of Defense
Department of Transportation
U.S. Postal Service
General Services Administration
Dept of Homeland Security

SMALL BUSINESS JOBS ACT of 2010 Briefings
US SBA Loan and Certification Programs for start-up & existing Small Businesses
State of Texas Historically Underutilized Business (HUB) Program
South Central Texas Regional Certification Agency (SCTRCA)
Geek Squad Precinct – Procurement Technology Center

VETERANS BUSINESS CENTER

(Booths 100 - 108)

The Veterans Business Center is designed to help new and existing veteran-owned businesses to position their firms to gain access to the Federal and other marketplaces. The agencies and organizations will provide an overview and update on the Service Disabled Veteran Procurement Program; U.S. Air Force and U.S. Army initiatives for increasing contracting opportunities for veteran-owned firms; and subcontracting and marketing to the Department of Defense. In addition, be sure to pick up information on what is available exclusively for Veterans and your families.

ABILITY ONE
BEXAR COUNTY VETERANS SERVICE OFFICE
SAN ANTONIO COALITION FOR VETERANS
DEPARTMENT OF TEXAS VETERANS OF FOREIGN WARS
TEXAS VETERANS LAND BOARD
THE UNIVERSITY OF TEXAS PAN AMERICAN VETERANS BUSINESS OUTREACH CENTER
DEPT. OF VETERANS AFFAIRS/ OFFICE OF SMALL & DISADVANTAGED BUSINESS UTILIZATION

The Bexar County SMWVBO Conference provides great information. We encourage you to invite everyone in the Veteran community. It is the County's desire to serve Veterans in many capacities.

One of the great benefits of being a veteran is the connection we have with one another. Do you know what's available to you as a Small, Minority, Woman or Veteran business owner?

Are you taking advantage of everything that is offered to you? Do you want to learn how to create or keep a successful business? We want to help you!!!

We invite you to visit with the organizations in the Veterans Business Center. **This area is designed to educate you on what is available exclusively for Veterans and your families.** We have information about the SBA Patriot Express Loan, Marketing and Presentation Skills, Teaming for Success in Federal Contracting and the Service Disabled Veteran– Owned Small Business Program.

For more information, please contact:

BOBBY G. WATTS – DIRECTOR SMALL BUSINESS PROGRAMS
HQ Air Education & Training Command (AETC) / A7K Randolph AFB, TX, 78150
(210) 652-4840 ***Bobby.Watts@Randolph.Af.Mil***

OPENING SESSION

7:30 - 9:00 a.m.

MASTER OF CEREMONIES: **Mr. Derrick Howard**
Executive Director, Freeman Coliseum

PLEDGE OF ALLEGIANCE

REMARKS:

The Honorable Nelson W. Wolff, Bexar County Judge
The Honorable Sergio "Chico" Rodriguez, Commissioner, Pct. 1
The Honorable Tommy Adkisson, Commissioner, Pct. 4
The Honorable Charles A. Gonzalez, US Congressman - Texas, District 20
Mr. George B. Hernández, Jr., President/CEO, University Health System

SPECIAL PRESENTATION: **Peter M. Holt**, *Spurs Sports & Entertainment*

Bexar County SMWBE Program "Peter M. Holt Award"
Recipients: J.W. Marriott San Antonio Hill Country Resort & Spa
TPC San Antonio
Austin Commercial

INTRODUCTION OF SPEAKER: Pamela Sapia, District Director, SBA SA District

KEYNOTE SPEAKER: **Yolanda Garcia Olivarez,** Regional Administrator
Small Business Administration, Region VI

Yolanda Garcia Olivarez was appointed Regional Administrator for SBA's Region VI in August 2009. As Regional Administrator, Olivarez is responsible for the delivery of the agency's programs in Region VI, which is headquartered in Dallas and includes Texas, Arkansas, Louisiana, New Mexico and Oklahoma. The SBA helps Americans start, build, and grow businesses. The five states of Region VI include more than 548,000 square miles. The regional office oversees district offices in Little Rock, AR; New Orleans, LA.; Albuquerque, NM; Oklahoma City, OK; Dallas/Fort Worth, El Paso, Harlingen, Houston, Lubbock, and San Antonio, TX; and a branch office in Corpus Christi, TX. Before joining SBA, Olivarez has spent more than 35 years in the trade, commerce and financial services industries. Since 1995 she has been a senior vice president/commercial lender and business development officer at Wells Fargo Bank. She also served 12 years as a Port Commissioner for the Port of Corpus Christi, where she led public finance bond projects for government entities on the state and federal level. Olivarez was the first woman and Hispanic to chair the commission in its 75 year history.

CLOSING REMARKS: **Vera Salvatore**, President/Owner
CFS Forming Structures

Workshops

(Frontier Club - Outside the North end of Coliseum)

STRATEGIC PLANNING FOR BUSINESS SUCCESS

10:00 a.m. – 11:30 a.m.

Whether you are already in business or just starting out, planning strategically is often neglected. What are your plans for your company next year? What about three years? Five years? This session will provide practical advice for entrepreneurs interested in planning and executing a well thought out business plan. Experts from various business service centers will provide professional technical management assistance. The mission is to level the economic playing field by providing technical management assistance to business owners, enabling them to fully participate in the local area economy.

MODERATOR: Orestes Hubbard, Director, UTSA Minority Business Enterprise Center

BUSINESS PLANNING MADE SIMPLE THE LOAN PROCESS WHAT LIES AHEAD

PRESENTED BY
Richard Sifuentes, UTSA Small Business Development Center
Andrew Denzer, UTSA Minority Business Enterprise Center

DOING BUSINESS WITH FEDERAL AGENCIES

1:30 p.m. – 3:30 p.m.

This session will discuss provide practical advice for any entrepreneur interested in doing business with the Federal Government. Experts from various agencies will be on hand to share their experience, share strategies, talk about the dos and don'ts of federal contracting and answer questions. The mission is to equip small business owners with knowledge that, if used correctly, can add another opportunity to the success of their company.

MODERATOR: Morrison Woods, Director, UTSA Small Business Development Center

Panel Members:

Eugene Toni, Program Manager Air Force Small Business Office's Service Disabled Veteran Owned Small Business (SDVOSB)
Pat Barber, Small Business Specialist AETC CONS
LaVonia Horne-Williams, CCA Texas Dept. of Transportation Office of Civil Rights, DBE/SBE Programs Section
Sean Crean, Director OSBP, Office of the Secretary of the Navy
Linda F. Sitney Lead Outreach Small Business Specialist Veterans Affairs Office of Small and Disadvantaged Business Utilization (OSDBU)
LaVida Barnes, Business Specialist GSA, Regional Office of Small Business Utilization (7Q)
Pat Tovar, Manager City of San Antonio Procurement and Technical Assistance Center (PTAC)

Workshop coordinators: UTSA Contracting Center, San Antonio Business Opportunity Council and the City of San Antonio Procurement and Technical Assistance Center (PTAC)

Take Away Information that Will Help You Get Started or Keep You on The Right Track!

The "Money Talk" Show

(Located on the Exhibit Floor Stage)

Come hear interviews from decision makers representing various federal, state, and local organizations and agencies at "The Money Talk Show"! An all access pass to get the insight you need to increase your sales and to learn how to gain new business for small, minority, women and veteran owned businesses. Also, you will hear from exhibitors, guests and other small, minority, women and veteran owned businesses throughout the day!!

GUEST INTERVIEWS – AGENCY

BEXAR COUNTY **The Honorable Tommy Adkisson,** Commissioner, Precinct 4 **The Honorable Robert "Mike" Blount**, Constable, Precinct 4	10:00 a.m.
UNIVERSITY HEALTH SYSTEM **Mark Webb,** Vice President of Facilities Development and Project Management	10:30 a.m.
TEXAS DEPARTMENT OF TRANSPORTATION- OFFICE OF CIVIL RIGHTS DBE/SBE PROGRAM SECTION **LaVonia Horne-Williams**,**CCA**, Project Director	11:00 a.m.
U.S. ARMY MEDICAL COMMAND – FT. SAM HOUSTON, TX **Dan Shackleford,** Associate Director for Small Business, U.S. Army Medical Command	11:30 a.m.
U.S. CITIZENSHIP AND IMMIGRATION SERVICE **Dave Basham,** Management and Program Analyst	12:00 p.m.
ZACHRY CORPORATION **Rene Garcia,** Director of Building Division	1:00 p.m.
SAN ANTONIO CAPITAL IMPROVEMENT MANAGEMENT SYSTEM (CIMS) **Denise Shaffer,** Contract Administrator	1:30 p.m.
TURNER CONSTRUCTION-CENTRAL TEXAS **Mike Kaiman,** Vice President- General Manager	2:00 p.m.
SUNDT CONSTRUCTION, INC **John Carlson,** Senior Vice President	2:30 p.m.
TEXAS A&M UNIVERSTY SYSTEM **Charles Lampe,** Area Manager South, Facilities Planning and Construction	3.00 p.m.
BARTLETT COCKE CONSTRUCTION COMPANY **TJ Rogers,** Vice President of Estimating	3:30 p.m.

HOST: Lacy Hampton, SMWBE Diversity Administrator, Alamo Colleges

ROAMING REPORTER: Dollie Bodin, The Trade Group, and LLC.

STAGE PROVIDED BY: Dollie Bodin, The Trade Group, and LLC.

LIGHTING & RECORDING BY: Juan Juarez, Bear Audio Visual

Exhibit Floor Briefing Areas:

U. S. Small Business Administration (SBA) ● www.sba.gov

SMALL BUSINESS JOBS ACT of 2010 *(Booth 905)*

The Small Business Jobs Act, signed by President Obama on September 27, will provide critical resources to help small businesses continue to drive economic recovery and create jobs. The new law extends the successful SBA Recovery loans while offering billions more in lending support and tax breaks for entrepreneurs and small business owners.

- ✓ New Law Puts More Capital in the Hands of Entrepreneurs and Small Business Owners
- ✓ New Law Strengthens Small Businesses' Ability to Compete for Contracts, Including Recommendations from the President's Task Force on Federal Contracting Opportunities for Small Business
- ✓ New Law Promotes Small Business Exporting, Building on the President's National Export Initiative
- ✓ Law Expands Training and Counseling
- ✓ New Law Provides $12 Billion in Tax Relief to Help Small Businesses Invest in their Firms--Create Jobs
- ✓ Beyond SBA:
  - o Establishes State Small Business Credit Initiative - $1.5 billion
  - o Small Business Lending Fund - $30 billion
  - o Both programs will be administered by the U. S. Treasury

SESSION SCHEDULE

SMALL BUSINESS JOBS ACT LENDING PROGRAMS	10:00 – 11:00 a.m.
SMALL BUSINESS JOBS ACT LENDING PROGRAMS	1:30 – 2:30 p.m.

FEDERAL CERTIFICATION FOR SMALL BUSINESSES *(Booth 901)*

Find out how your company can obtain small business "certification" through the U.S. Small Business Administration 8(a) Business Development and HubZone Programs for the purpose of selling your products and services to the various Federal procurement agencies. Also hear about SBA's Women-Owned Small Business (WOSB) Program, a certification program to increase Federal contracting opportunities for WOSBs. The Program is currently in implementation phase and a small business compliance guide is in development. If you are a small business seeking bonding - SBA's Surety Bond Guaranty Program will also be discussed.

SESSION SCHEDULE

CERTIFICATION FOR 8(A) AND HUBZONE	10:00 – 11:00 a.m.
CERTIFICATION FOR 8(A) AND HUBZONE	1:30 – 2:30 p.m.

CHA-CHING!!! CAPITAL FOR YOUR SMALL BUSINESS *(Booth 903)*

Are you a start-up or existing small business that needs working capital, inventory, machinery, equipment, furniture, fixtures, leasehold improvements or funds to buy/build your own operational facility? If the answer is yes, you must learn more about SBA's Loan Guaranty Program.

SESSION SCHEDULE

CHA-CHING! CAPITAL FOR YOUR SMALL BUSINESS	10:00 – 11:00 a.m.
CHA-CHING! CAPITAL FOR YOUR SMALL BUSINESS	1:30 – 2:30 p.m.

Exhibit Floor Briefing Areas:

SOUTH CENTRAL TEXAS REGIONAL CERTIFICATION AGENCY (SCTRCA) LOCAL CERTIFICATION *(Booth 913)*

Find out how your company can obtain Certification as a Small, Minority, Woman, African American, Disabled Individual, Veteran or Disadvantaged Business Enterprise. Member agencies include the Alamo Colleges, Bexar County, BexarMet Water District, Brooks Development Authority, City of San Antonio, Edwards Aquifer Authority, Port Authority of San Antonio, San Antonio Housing Authority, San Antonio Independent School District, San Antonio River Authority, San Antonio Water System, University Health System and VIA Metropolitan Transit.

SESSION SCHEDULE

PRESENTER: Ross Mitchell, Executive Director, South Central Texas Regional Certification Agency

I.	**LEARN HOW TO GET CERTIFIED**	9:30 – 10:15 a.m.
II.	**GETTING YOUR CERTIFICATION TO WORK FOR YOU**	10:30 – 11:00 a.m.
III.	**LEARN HOW TO GET CERTIFIED**	11:15 – 12:00 p.m.
IV.	**GETTING YOUR CERTIFICATION TO WORK FOR YOU**	1:45 – 2:15 p.m.
V.	**HOW TO BECOME A SUPPORTING MEMBER OF THE SCTRCA**	2:30 –3:15 p.m.

www.sctrca.org

STATE OF TEXAS CERTIFICATION (HUB PROGRAM) *(Booth 909)*

These sessions will include how to market the HUB Program, get certified as a Historically Underutilized Business (HUBs), facilitating the use of HUBs in state procurement, and providing information on the state's procurement process to minority and woman-owned businesses.

SESSION SCHEDULE

PRESENTER: Staff, Statewide HUB Program

I.	**CERTIFICATION INQUIRIES, APPLICATION COMPLETION, STANDARDS & PROCEDURES**	9:30 – 10:00 a.m.
II.	**CENTRAL MASTER'S BIDDER'S LIST & MARKETING TO STATE AGENCIES**	10:15 – 11:00 a.m
III.	**CERTIFICATION INQUIRIES, APPLICATION COMPLETION, STANDARDS & PROCEDURES**	11:15 – 11:45 p.m
IV.	**CENTRAL MASTER'S BIDDER'S LIST & MARKETING TO STATE AGENCIES**	1:45 – 2:30 p.m.
V.	**CENTRAL MASTER'S BIDDER'S LIST & MARKETING TO STATE AGENCIES**	2:45 –3:30 p.m.

www.window.state.tx.us

Community Venues

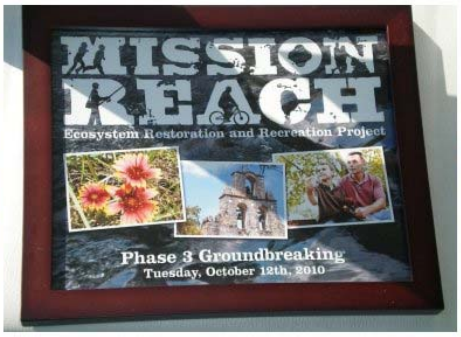
BEXAR COUNTY COMMUNITY VENUES – AMATEUR SPORTS AND CULTURAL ARTS PROJECTS

In May 2008, Bexar County citizens approved an extension of the visitor tax, a financing tool combining a 1.75% hotel/motel occupancy tax and a 5% short-term car rental tax; to fund and develop new community venue projects.

These projects are being developed by various organizations that will operate the venues upon their completion. Each organization will develop, construct, and/or refurbish their facilities. As each project enters into the different stages of development, the project teams have expressed needs to fill opportunities such as, but not limited to, all areas of construction from site excavation to finishes. Be sure to visit these booths to learn about the opportunities created by these projects!

The Community Venues Projects on display include:

- Tobin Center for the Performing Arts – Linbeck-Zachry
- St. Mary's Sports Complex – Joeris General Contractors
- Northside Swim Center – Bartlett Cocke General Contractors
- Mission Reach –Zachry Construction Corp.
- UTSA Sports Complex
- AT&T Center



www.bexar.org/communityvenues

Exhibit Floor Briefing Areas:

WORKFORCE SOLUTIONS ALAMO BUSINESS RESOURCE CENTER *(Booth 811)*

Workforce Solutions Alamo, through its Business Services Group, brings business and job seekers together. We offer an array of services to help businesses save money, improve productivity and provide a competitive edge. We offer no-cost recruitment and screening services, information on tax incentive programs, labor market information, training and more. Our services can be customized to meet your specific needs.

Think of us as a resource to your human resources department. No matter what your industry, size or employee needs, our Business Services Group can help you hire qualified, motivated employees ready to work for you. Put us to work for you, so you can focus on what's important – running your business.

OUR BUSINESS SERVICES INCLUDE:

RECRUITMENT, SCREENING AND REFERRAL OF QUALIFIED, MOTIVATED JOB APPLICANTS
ASSESSMENT OF BASIC SKILLS AND WORK APTITUDES OF POTENTIAL EMPLOYEES
COMPLETE INTERVIEWING FACILITIES WITH FAX, PHONE AND COMPUTER ACCESS
LISTING & MAINTAINING JOB ORDERS THROUGH WORK IN TEXAS AND AMERICA'S JOB BANK
JOB MATCHING SERVICES
CURRENT LABOR MARKET TRENDS AND OTHER LABOR MARKET INFORMATION INCLUDING AVERAGE WAGES, INDUSTRY AND OCCUPATION GROWTH, TURNOVER RATES, AND MORE
EMPLOYMENT AND LABOR LAW INFORMATION
UNEMPLOYMENT INSURANCE CLAIMS INFORMATION
INFORMATION AND ASSISTANCE IN ACCESSING TAX INCENTIVE PROGRAMS
ASSISTANCE IN ARRANGING TRAINING FOR INCUMBENT WORKERS
REFERRAL TO EDUCATION AND TRAINING PROVIDERS
CUSTOMIZED AND ON-THE-JOB TRAINING
INFORMATION ON STATE OF TEXAS EMPLOYER TRAINING PROGRAMS LIKE THE SKILLS DEVELOPMENT FUND AND SELF-SUFFICIENCY FUND
PROFESSIONAL OUTPLACEMENT SERVICES FOR COMPANIES THAT ARE RESTRUCTURING, DOWNSIZING OR CLOSING OPERATIONS

Everything we do revolves around one basic premise – to provide you with a qualified, motivated pool of potential employees ready to work for you. If you are interested in more information, or would like one of our business representatives to contact you, please call us at (210) 224-HELP (4357), toll free at (888) 818-9881, or complete our business registration form on line at *www.workforcesolutionsalamo.org*

B2GNOW – DIVERSITY & CONTRACT MANAGEMENT SYSTEM *(Booth 814)*

The City of San Antonio, Bexar County, University Health System, Brooks Development Authority, Travis County, and South Central Texas Regional Certification Authority are using an integrated Certification and Contract Management System for tracking contracts, vendor certifications, concessions, and prevailing wage. Designed to maximize participation by SMWBE firms in the San Antonio and Austin regions, the system closely monitors payments between prime contractors and subcontractors, and saves government staff time when verifying SCTRCA and HUB certification status. The system is provided at no cost to vendors.

If you are currently SCTRCA or HUB certified or currently hold a contract or subcontract with City of San Antonio, Bexar County, University Health System, Brooks Development Authority, and/or Travis County, you are already set up in the system. Vendors that are certified with the City of Houston, NCTRCA, or Houston METRO, or hold a contract or subcontract with the City of Houston, Houston Metro, or DFW Airport, are also included.

Be sure to stop by to get your username, password, and a quick training session. ● **www.bexar.org/smwbe**

Opportunity is knocking
at the door of local businesses

Visit our booth at the Small, Minority, Women & Veterans Business Owners Conference
Wednesday, December 8, 2010 • 7 a.m. – 4 p.m. • Freeman Coliseum

Learn more about local business opportunities with **Target 2012**, University Health System's $899.4 million Capital Improvement Program

OTHER POTENTIAL BID OPPORTUNITIES

Construction
- Roofing
- Carpentry
- Plumbing
- Electrical
- Renovation
- Commercial buildings
- Carpet installation
- Air conditioning

Professional Services
- Architecture
- Engineering
- Financial
- Legal
- Marketing
- Benefits
- Insurance
- Information technology

Goods and Services
- Office supplies
- Computers
- Telephones
- Janitorial
- Maintenance
- Landscaping
- Medical supplies
- Vehicles
- Signage
- Printing

For the latest bid opportunities, visit UniversityHealthSystem.com/bids

University Health System

for Bexar County and beyond

www.universityhealthsystem.com

Linking Small, Minority, Women, and Veterans Owned Businesses to Procurement Opportunity

Bexar County is committed to increasing the involvement of Small, Minority, Women, and Veterans Owned Businesses (SMWVBEs) in the local economy. Our intent is to afford SMWVBEs a fair opportunity to compete for all Bexar County contracts, and other applicable economic development projects, such as the Tax Phase-in Program, to support the growth and diversity of our regional economy.

The Small, Minority, & Women-Owned Business Enterprise Program's mission is to link SMWBEs to procurement opportunity through outreach and education programs, and through the integration of public, non-profit, and private sector efforts&resources.

NEED ASSISTANCE?

We're here to help...210-335-2478
or email Renee Watson at rwatson@bexar.org

SMWBE PROGRAM TEAM

David Marquez
Executive Director

Renee Watson
Manager

Rodricus Harvey
Contract Compliance Specialist

Tony Canez
Community Venues Analyst

Sylvia Diaz
Outreach Analyst

STARTING YOUR BUSINESS?
We can help you locate....

Taxes and Permits Information
Licenses and Forms
Training Programs and Classes
Technical Service Providers
Trade and Industry Groups
Lenders and Surety Associations

GROWING YOUR BUSINESS?
We can help you obtain...

Bid Applications for Local, State, Federal and Private Sector Organizations
Sources for Bid Posting and Notices
Sources for Small, Minority, Women, Veteran, and Disabled Business Listings
Construction and Professional Associations Networking Calendar

www.bexar.org/smwbe
210-335-2478

Bexar County SMWBE Program Office
Heritage Plaza Building 400 S. Main Street San Antonio, TX 78204
Phone 210-335-2478 Fax 210-335-0673

Visit the **Geek Squad Precinct** - Procurement Technology Center *(Booth 247)*

- FIND BIDS AND CONTRACT INFORMATION ONLINE
- ACCESS CONTRACTING & FINANCIAL SITES WITH THE RIGHT EQUIPMENT

Stop by Booth 247 where there are plenty of laptop computers available so you can check out the **Small Business Guide:**

- Search the web for bid **opportunities.**
- Register onsite to **do business** with local, state & Federal agencies AND private corporations.
- See the **certification** agencies' websites.
- Find resources to help **start and grow your business.**
- Enroll for **E-Verify** Instant Employment Verification

Federal: *www.sba.gov or www.fedbizops.gov*	Bexar County: *www.bexar.org*
State of Texas: *www.window.state.tx.us/procurement/prog/hub/*	University Health System: *www.universityhealthsystem.com*

Be sure to visit the Procurement Technology Center today!

Pick up your free mini CD containing links for financial and technical assistance websites in the Small Business Guide!

Sponsored By:

EVENT SPONSORS

JW MARRIOTT. SAN ANTONIO HILL COUNTRY RESORT & SPA

TPC San Antonio

BEAR AUDIO VISUAL, INC.

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HUB

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A&M

San Antonio Water System

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APPRECIATION SPONSORS

BARTLETT COCKE GENERAL CONTRACTORS — THE FUTURE IS OURS TO BUILD™

AVIS

CENDANT Car Rental Group

Budget

Texas Department of Transportation

South Central Texas Regional Certification Agency

ZACHRY

ALAMO COLLEGES

CPS ENERGY

H-E-B

South-West Texas Border Small Business Development Center Network — The University of Texas at San Antonio

PORT SAN ANTONIO

The Associated General Contractors of America

GSA

Hispanic Contractors Association de San Antonio, Inc.

Institute for Economic Development — The University of Texas at San Antonio

UTSA

SMSDC

MBEC™ Minority Business Enterprise Center

THE CONFERENCE IS ACTIVELY SUPPORTED BY THE FOLLOWING:

ACCION Texas, Ad Graphics, Alamo City Black Chamber of Commerce, Alpha Quadrant, Barrett Insurance, Bexar County Clerk Gerry Rickhoff, Bexar County Commissioners Court, Bexar County Constable Precinct Four Robert "Mike" Blount, Bexar County Tax Assessor Sylvia S. Romo, Brooks Development Authority, Congressman Charles A. Gonzalez, Crystal Communications, Dixieland Advertising, Edwards Aquifer Authority, Ft. Sam Houston, Greater San Antonio Chamber of Commerce, Hispanic Contractors Association de San Antonio, Lackland AFB TX, San Antonio Military Transformation Task Force, Minority Association of Contractors and Businesses, National Association of Women Business Owners, North San Antonio Chamber of Commerce, Randolph AFB TX, Randolph Metrocom Chamber of Commerce, San Antonio Hispanic Chamber of Commerce, San Antonio Housing Authority, San Antonio Independent School District, San Antonio River Authority, San Antonio Women's Chamber of Commerce, SCORE, Senator Leticia Van de Putte, SER Jobs, Sistas in Business, South San Antonio Chamber of Commerce, University of Texas at San Antonio, US Army Corps of Engineers, UHS Board of Managers, UT System, West San Antonio Chamber of Commerce, Women's Business Enterprise Alliance and Workforce Solutions Alamo

Special Thanks

BEXAR COUNTY COMMISSIONERS COURT

Bexar County Judge Nelson W. Wolff
Commissioner Sergio "Chico" Rodriguez, Pct. 1
Commissioner Paul Elizondo, Pct. 2
Commissioner Kevin Wolff, Pct. 3
Commissioner Tommy Adkisson, Pct. 4
David Marquez, Executive Director, Economic Development Department

UNIVERSITY HEALTH SYSTEM BOARD OF MANAGERS

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City of San Antonio & San Antonio Water System

"Meet the Buyers Reception"
Sponsored & hosted at the AT&T Center
Spurs Sports & Entertainment

FOR MORE INFORMATION ON BUSINESS ASSISTANCE AND CONTRACTING OPPORTUNITIES OR COMMENTS REGARDING THE CONFERENCE CONTACT:

Gabriela Canales, Supplier Diversity Coordinator
University Health System, (210) 358-9114
Gabriela.Canales@uhs-sa.com

Renee Watson, Small, Minority and Women Owned Business Enterprise (SMWBE) Program
Bexar County, (210) 335-2478
rwatson@bexar.org

Program Design Provided by Benson Design Associates – http://www.bensondesign.com

Program Layout & Production Provided by AdGraphics – http://www.adgraphics.biz

ACCESS INFORMATION ONLINE AT: *www.bexar.org/smwbe*

Save the Date: 11th annual SMWVBE Contracting Conference, Wednesday, December 7, 2011